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Summary

Dr Dirk Janssen is a Partner in the International Corporate Group and heads the Munich office of Watson Farley & Williams. He specialises in private equity and M&A with a particular emphasis on leveraged buy-outs and cross-border transactions in the mid and large-cap sector.

He has significant experience in the energy and infrastructure sector and advises corporates, funds, institutional investors and private equity houses.

Dr Dirk Janssen worked for various international companies and law firms in Germany, the UK and Asia before joining Watson Farley & Williams. He is a co-author of a commentary on private equity law and regularly publishes articles on corporate law related topics. Dr Dirk Janssen is fluent in German and English.

He is named as a “frequently recommended lawyer” for M&A and private equity in various legal directories, e.g. *JUVE Handbuch* (“competent, pleasant and experienced”), *Who’s Who Legal* (“very service-oriented”) and *Legal 500*.

Experience

Dirk’s experience includes advising:

- CCNST-Group (“CCNST”) a leading provider of broadband services in Bavaria on securing British investor Infracapital.
- UNIBAIL-RODAMCO SE and its German subsidiary mfi management für immobilien AG on its €860m investment in the development of the southern Überseequartier in Hamburg’s HafenCity, Europe’s biggest inner city development project.
- Allianz Global Investors on the acquisition of wind park Buchhainer Heide with a total capacity of 32.5 MW from developer SAB Wind.
- Gibson Innovations (Hong Kong) on the intended restructuring of its European businesses.
- Munich Re, together with MEAG Munich Ergo Asset Management, on the acquisition of three

solar farms with a total capacity of 28 MW in the UK.

- CCNST Bavarian Fibres in connection with an equity investment of UK private equity firm RiverRock and subsequent mezzanine-financing rounds.
- Hohnhaus & Jansenberger UK I on the acquisition of: (i) MediKom GmbH from Maquet, a subsidiary of Getinge Group; and (ii) SG Stahl Großküchen GmbH from Blanco Professional.
- Alba Group in connection with the development of an electronic waste recycling plant in Hong Kong.
- Chemring Group Plc on the sale of (i) Chemring Defence Germany to Drew Marine, a portfolio company of US private equity investor The Jordan Company; and (ii) Chemring Marine Germany to private equity investors J.F. Lehman & Company.
- KGAL GmbH & CO. KG on the €111m Joint Venture with GE Capital regarding the acquisition of solar heat projects (Extresol) in Spain.

Education

- 2003: Doctorate, University of Giessen (JSD)
- 2003: Second State Exam, Higher R.C. Frankfurt
- 1999: First State Examination, University of Giessen (first state exam)
- 1993: Specialised Export Clerk (Außenhandelskaufmann)

Author/Speaker/Awards

- “Considerations when investing from Asia into German” – Lecture during PERE Family Office & Private Investor Forum – Hong Kong (May 2015) and Singapore (November 2015).
- Lecture during breakfast seminar in co-operation with Hong Kong China Chamber of Commerce: “Opportunities in the Germany real estate market” – Hong Kong (November 2015).
- “Renewable Energy Projects in Thailand: The Legal Landscape”, lecture in the course of a seminar “Investing in South East Asia” in co-operation with DEG/KFW – Hamburg (September 2013).
- “Solar and wind projects – the legal landscapes for investments in Germany and South East Asia”, lecture in co-operation the German Thai Chamber of Commerce – Bangkok (May 2013).
- “Doing business in Asia”, lecture and interview during VGF Summit – Frankfurt 2013.
- “Investing into Asia – How to benefit from the “Asian Century” – Hamburg 2012.
- “The Risk Limitation Act”, in: Capital Participation Law – Commentary on Private Equity Law (Schäffer-Poeschel).

Employment Record

- 2010 – present: Partner, Watson Farley & Williams, Munich
- 2009 – 2010: Weil, Gotshal & Manges
- 2003 – 2009: Ashurst
- 1996: Henkel Thai Ltd.
- 1992 – 1994: Thyssen Krupp Stahlexport