

WATSON FARLEY
&
WILLIAMS



SUSTAINABLE AVIATION FUELS

THURSDAY 11 JULY 2024



Agenda

15:00	WELCOME AND INTRODUCTION Thomas Engelmann, Head of Energy Transition, KGAL Dr Dirk Janssen, Partner, Watson Farley & Williams
15:10	SAF - TECHNICAL BASICS Antoine Dupuy, Senior Technical Expert, KGAL
15:35	REGULATORY FRAMEWORK FOR SAF Dr Maximilian Boemke, Partner, Watson Farley & Williams
16:00	ANALYSIS OF THE SAF MARKET IN EUROPE Maximilian Held, Aviation Lead, Systemiq
16:25	BREAK
16:40	PRODUCING ESAF – HOW DOES IT WORK AND WHAT ARE THE CHALLENGES Amy Hebert, CEO, Arcadia eFuels
17:05	SAF – HOW DOES AN AIRLINE DEAL WITH IT? Jan Pechstein, Head of Corporate Emissions Management and Sustainable Aviation Fuels, Lufthansa Group
17:30	WHAT IS THE IMPACT OF SAF ON O&G INDUSTRY? Dr Holger Haaf, Senior Net Zero Originator, Uniper
17:55	REDUCING THE CARBON FOOTPRINT - ROLE OF SAF CERTIFICATES Margaux Torreilles, Partner Engagement Manager, SkyNRG
18:20	SHORT BREAK
18:30	PANEL DISCUSSION
19:00	END

Hosts



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A 3D architectural rendering of a hydrogen production facility. In the foreground, there are several large, white, cylindrical storage tanks. One tank on the left is labeled "H₂". A larger, horizontal cylindrical tank in the middle is labeled "Hydrogen H₂". In the background, three wind turbines are visible against a clear sky. The scene is set in a desert-like environment with mountains in the distance. The sun is low on the horizon, creating a warm glow. A semi-transparent white banner is overlaid across the middle of the image, containing the title text.

Sustainable Aviation Fuels

Technical introduction

zero emission

Aviation's path to net zero

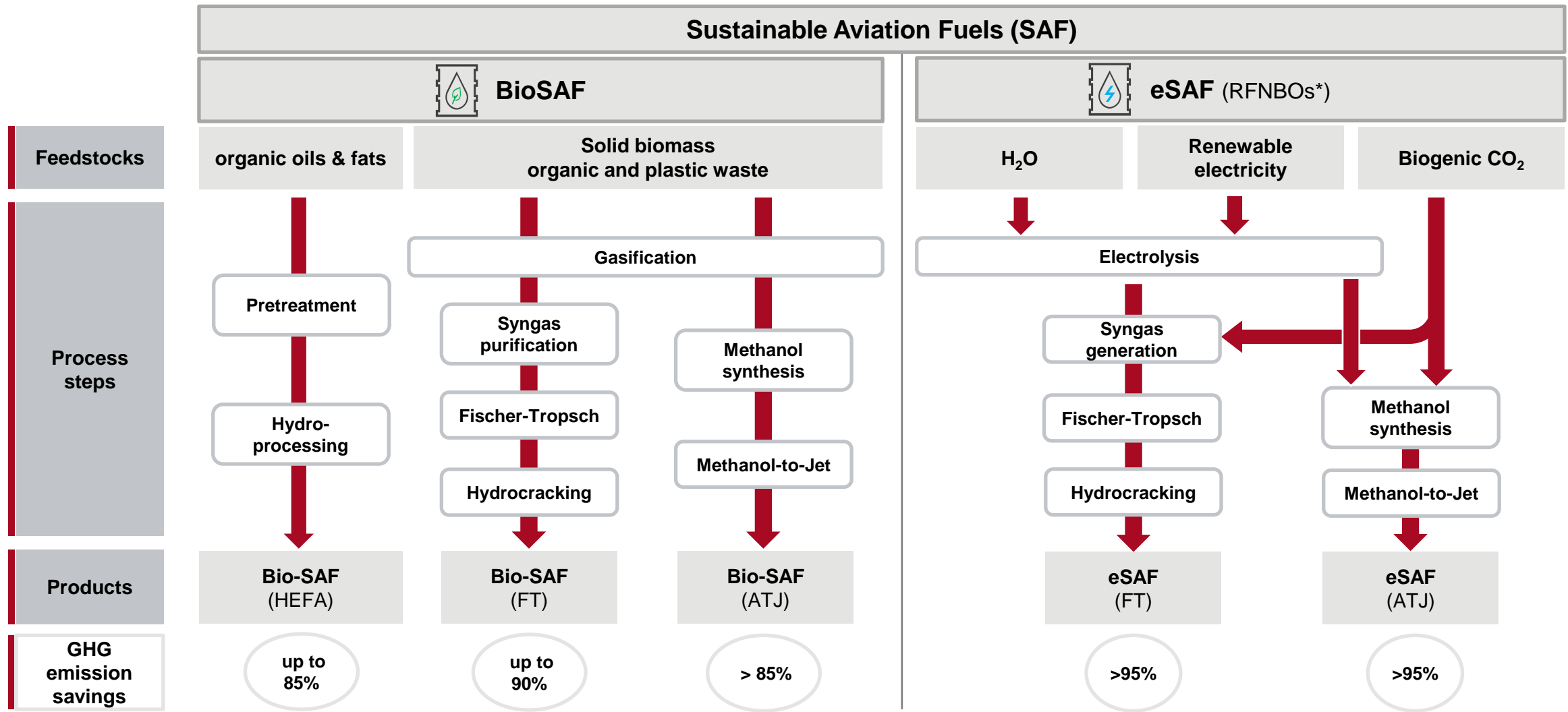


Why does long-haul aviation need SAF to reduce its emissions?

- Alternate fuel solutions in sight, but long haul aviation will have to wait
 - First H₂-powered commercial aircraft expected around **2035** (Airbus) for short haul aircraft, >**2045** for long haul aircraft
 - First electrically and H₂ Fuel Cell powered aircraft will reach market readiness by **2025 - 2030** (small aircraft).
Significant progress in battery technology is yet required before medium-haul aviation can be envisaged.
- SAFs are "drop-in fuels"
 - Interchangeability with conventional Jet Fuel, no engine modification required
 - Aviation certification authorities already allow up to 50% SAF blends
 - Compatibility with existing fueling and airport infrastructure
- Fleet renewal and conventional aircraft phase-out will stretch over decades

SAFs offer aviation a bridge to reduce its emissions before overcoming the technological leap to decarbonization

What are Sustainable Aviation Fuels (SAF)?

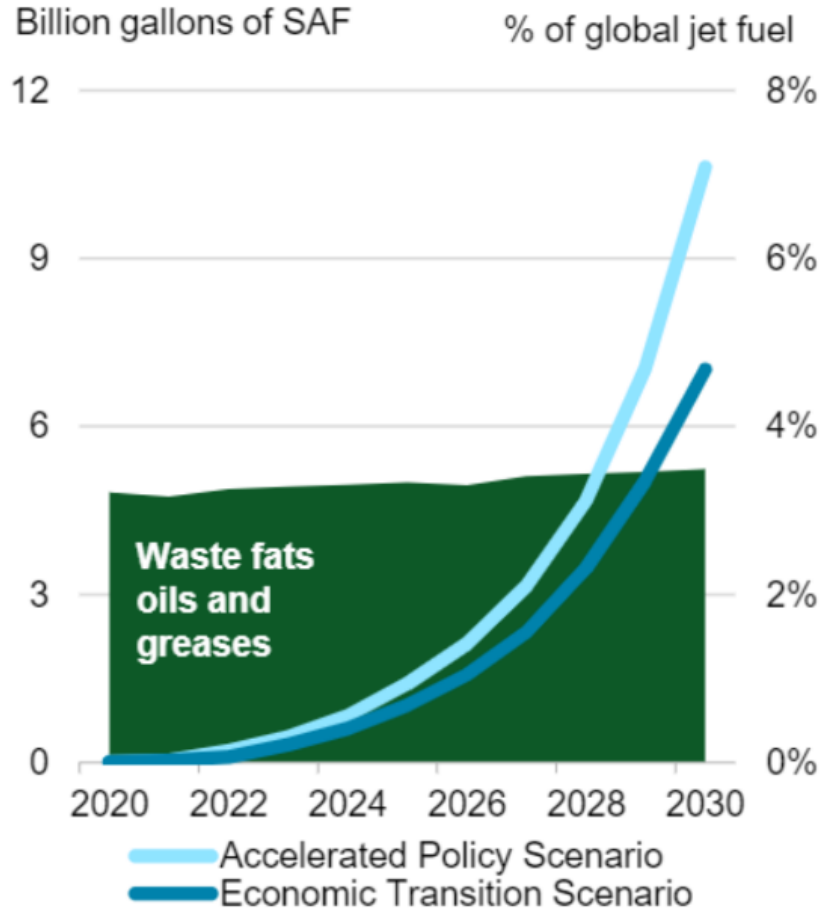


HEFA: Hydroprocessed Esters and Fatty Acids
 ATJ: Alcohol to Jet
 FT: Fischer Tropsch
 RFNBO: Renewable Fuels of Non Biological Origin

Ressource consumption & feedstock availability

Bio- and eSAFs can help reducing aviation's GHG emissions immediately

Potential SAF supply from waste fats oils and greases, versus SAF demand scenarios



Source: BloombergNEF

⇒ **But** not all SAFs are equally sustainable and some challenges lie ahead:

BioSAF

Domestic production of biomass in EU is limited

Massive imports are needed, remote producers, potential competition with crops & food industry

Use of forest residues can be controversial and involve sustainability issues

Waste feedstocks are limited and can lead to fraud if not sufficiently regulated

Ressource consumption & feedstock availability

Bio- and eSAFs can help reducing aviation's GHG emissions immediately

eSAF

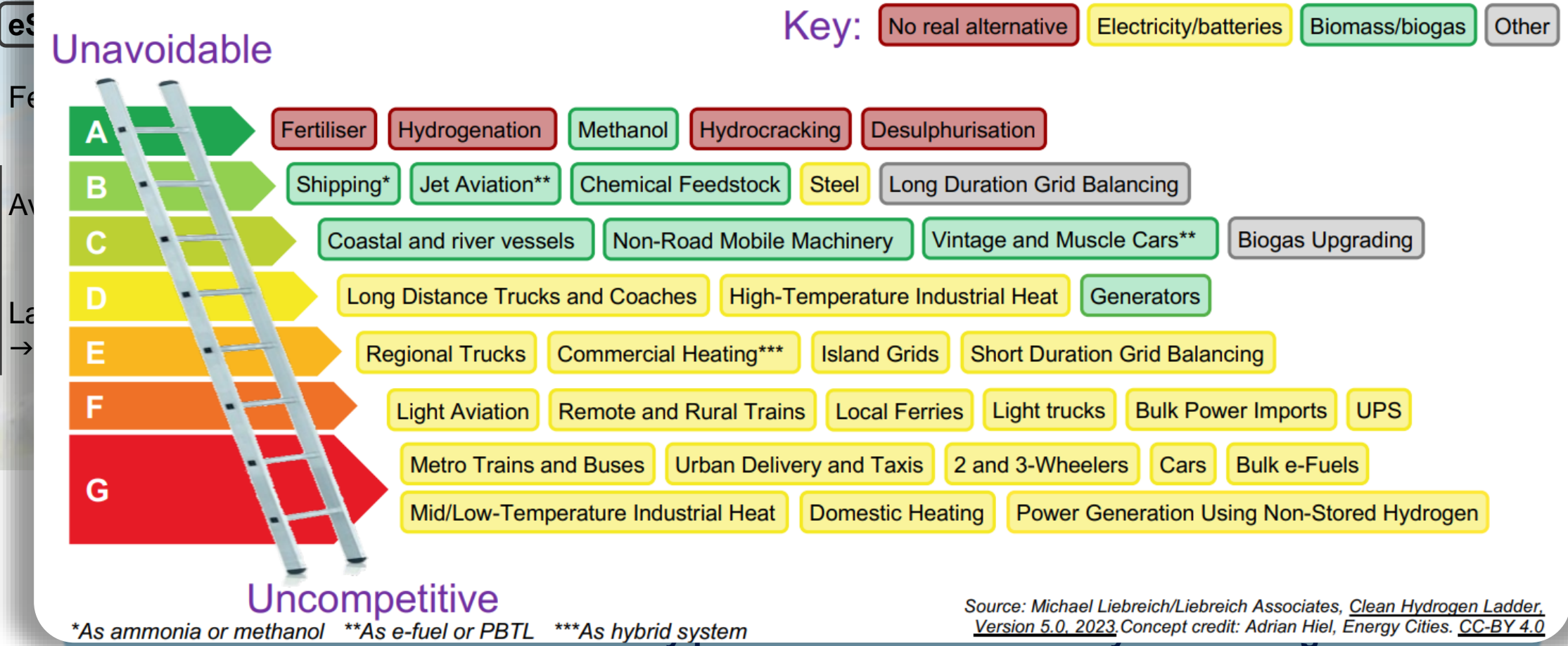
Feedstocks for eSAF production are theoretically unlimited but:

Availability of biogenic CO₂ is limited and Direct Air Capture yet needs reach scale and cut costs

Large amounts of Renewable Electricity and / or green H₂ are required
→ Strong competition for access to RED* II/III compliant electricity / H₂ sources

Resource consumption & feedstock availability

Bio- a Hydrogen Ladder 5.0



Source: Michael Liebreich/Liebreich Associates, *Clean Hydrogen Ladder, Version 5.0, 2023*. Concept credit: Adrian Hiel, Energy Cities. [CC-BY 4.0](https://creativecommons.org/licenses/by/4.0/)

Ressource consumption & feedstock availability

Bio- and eSAFs can help reducing aviation's GHG emissions immediately

eSAF

Feedstocks for eSAF production are theoretically unlimited but:

Availability of biogenic CO₂ is limited and Direct Air Capture yet needs reach scale and cut costs

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→ Strong competition for access to RED* II/III compliant electricity / H₂ sources

⇒ BioSAF and eSAF are equally needed to reduce aviation's emissions

⇒ eSAF has better scalability potential and sustainability on the long run

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REGULATORY FRAMEWORK FOR SAF

DR MAXIMILIAN BOEMKE, PARTNER, WATSON FARLEY & WILLIAMS



Regulatory Framework for SAF

General Background

EU Fit for 55

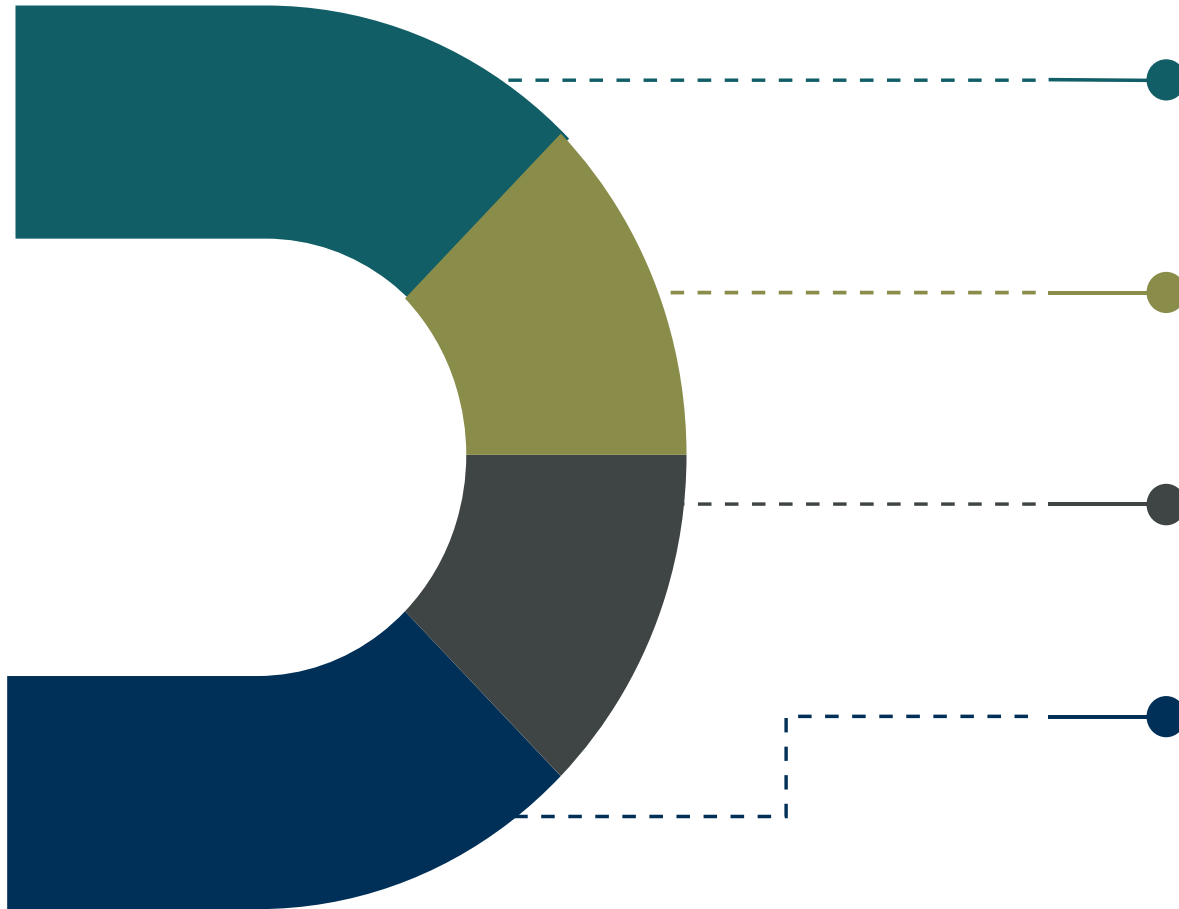
- **General initiative to reduce the EU's net greenhouse gas emissions by at least **55%** by **2030**, compared to 1990 levels**
- Contains several legislative proposals and initiatives
- Specific targets set for all major industry sectors by EU regulations to ensure equal implementation in all EU member states
- These regulations contain specific measures tailored to the relevant industry
- One major theme is to introduce binding reduction targets for fuel-consuming industry sectors which cannot be electrified, e.g. RE Fuel EU Maritime
- **AND ReFuel EU Aviation (Regulation EU 2023/2405)**
 - **adopted on 18 October 2023**
 - **Entry into force 1 January 2024 (some provisions 1 January 2025)**

ReFuel EU Aviation is the main EU Regulation providing the regulatory framework for aviation.

Regulatory Framework for SAF

RE Fuel EU Aviation

General Objectives



● The legislation is designed to steer the aviation industry toward these environmental goals.

● SAFs are essential tools for reducing carbon emissions in the short and medium term

● Rectification of existing impediments to SAF development, such as low supply and significantly higher costs in comparison to traditional fossil fuels.

● Industry wide obligations aiming at all industry players (i.e fuel suppliers, airports, airlines)

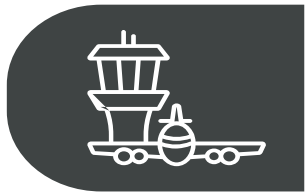
Regulatory Framework for SAF

RE Fuel EU Aviation



Airlines

operating within the EU, which means all departures from EU airports irrespective of the destination. This means that every flight departing from major EU airports must include a minimum SAF blend, regardless of the airline's origin.



Airports

EU airports must provide the necessary infrastructure for SAF storage and blending to support fuel suppliers and airlines in fulfilling their obligations.



Fuel Suppliers

operating within the EU. Fuel suppliers must ensure that 2% of fuel made available at EU airports is SAF in 2025, rising to 6% in 2030, 20% in 2035, and gradually to 70% in 2050.

Regulatory Framework for SAF

RE Fuel EU Aviation – in Detail

SAF Targets

- Beginning in 2025, a minimum share of SAF is required, and from 2030, a minimum share of synthetic fuels becomes mandatory.
- These proportions will progressively increase, culminating in the year 2050.
- The stipulated targets demand that fuel suppliers include
 - 2% SAF in 2025,
 - 6% in 2030,
 - and a substantial 70% in 2050.
- Additionally, starting in 2030, 1.2% of the fuels must be synthetic, rising to 35% by 2050.

Regulatory Framework for SAF

RE Fuel EU Aviation – in Detail

SAF Certification Scheme

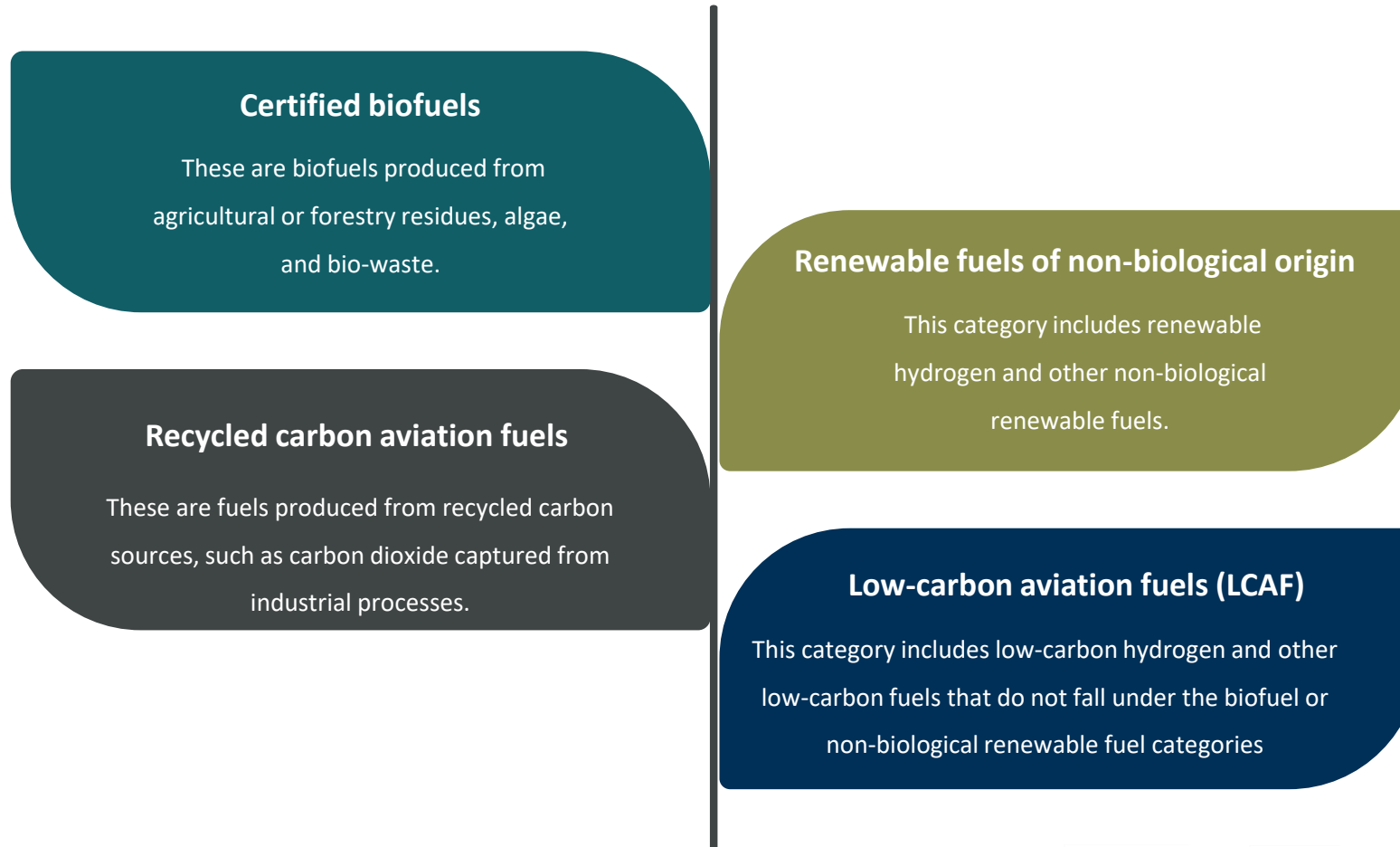
- ReFuel EU Aviation refers to the certification scheme established under RED III, which aims to help consumers make informed choices about the environmental performance of aircraft operators using SAF.
- For SAF to qualify as a CEF (Certified Emission Factor), it must meet certain criteria as certified by an independent approved Sustainability Certification Scheme (SCS).



Regulatory Framework for SAF

RE Fuel EU Aviation – in Detail

Type of eligible SAF



Regulatory Framework for SAF

RE Fuel EU Aviation – in Detail

- These fuels must comply with the RED III **sustainability** and **emissions saving criteria**.
- The maximum share of SAF and synthetic aviation fuels in the total aviation fuel consumption is set at **70%**, with the exception of biofuels from food and feed crops.
- **Low-carbon aviation fuels** can also be used to reach the minimum shares in the respective part of the regulation.
- This approach aims to promote the use of sustainable and low-carbon alternatives while **ensuring a balance between different types of fuels**.

Regulatory Framework for SAF RE Fuel EU Aviation – in Detail

Anti-Tankering Provisions

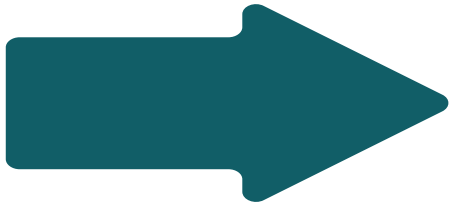
- Tankering practices refer to the practice of aircraft operators uplifting more aviation fuel than necessary at a given airport, with the aim of **avoiding refueling partially or fully** at a destination airport where aviation fuel is more expensive.
- This practice can lead to **additional emissions from the extra weight** of the aircraft carrying excessive amounts of fuel.
- Airlines must **carry only the fuel necessary for safe flights**, reducing emissions from excess weight.
- Aircraft operators must **uplift at least 90% of their annual fuel needs** at EU airports to discourage fuel hoarding or tankering practices.



Regulatory Framework for SAF RE Fuel EU Aviation – in Detail

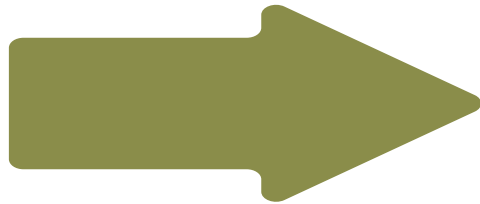
Enforcement

The ReFuel EU Aviation initiative will be enforced through a combination of measures:.



Member State Authorities

Member state authorities will propose penalties for fuel suppliers and airlines but should adhere to the criteria defined by the European Commission.



Reporting Obligations

Reporting obligations for fuel suppliers and aircraft operators will be enforced by designated competent authorities, with revenues from fines for non-compliance being directed to research and innovation into bridging the price differential between sustainable and conventional fuels.

Consequences for non-compliance with ReFuel EU

The ReFuel EU legislation includes financial penalties for fuel suppliers and operators failing to comply with the obligations laid down in the regulation. The penalties will be significant. .

Speaker



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Maximilian is a Partner in the Regulatory, Public Law and Competition Group.

With a strong focus on the energy (conventional, renewable and grid-related) sector, Maximilian has extensive expertise advising clients on regulatory matters and the drafting and negotiation of supply and trading and project contracts, as well as on M&A and finance transactions. He also regularly represents clients in energy specific litigation and arbitration procedures.

Maximilian also has considerable experience in environmental, water protection and mining law, again especially as they intersect with the energy sector, for example advising on the permit and licensing procedures of several power plants. This advice also includes dealing with environmental claims against granted permits and/or licenses.

Finally, Maximilian advises on chemical law matters, in particular regarding the European REACH regulation. Maximilian has also been awarded “The Best Lawyers in Germany” in the field of Energy Law by Best Lawyers in cooperation with business magazine Handelsblatt.



Project
SkyPower

Analysis of the SAF market in Europe

Dr Maximilian Held
Aviation Lead at Systemiq
Manager at Project SkyPower

11 July 2024

Agenda for today

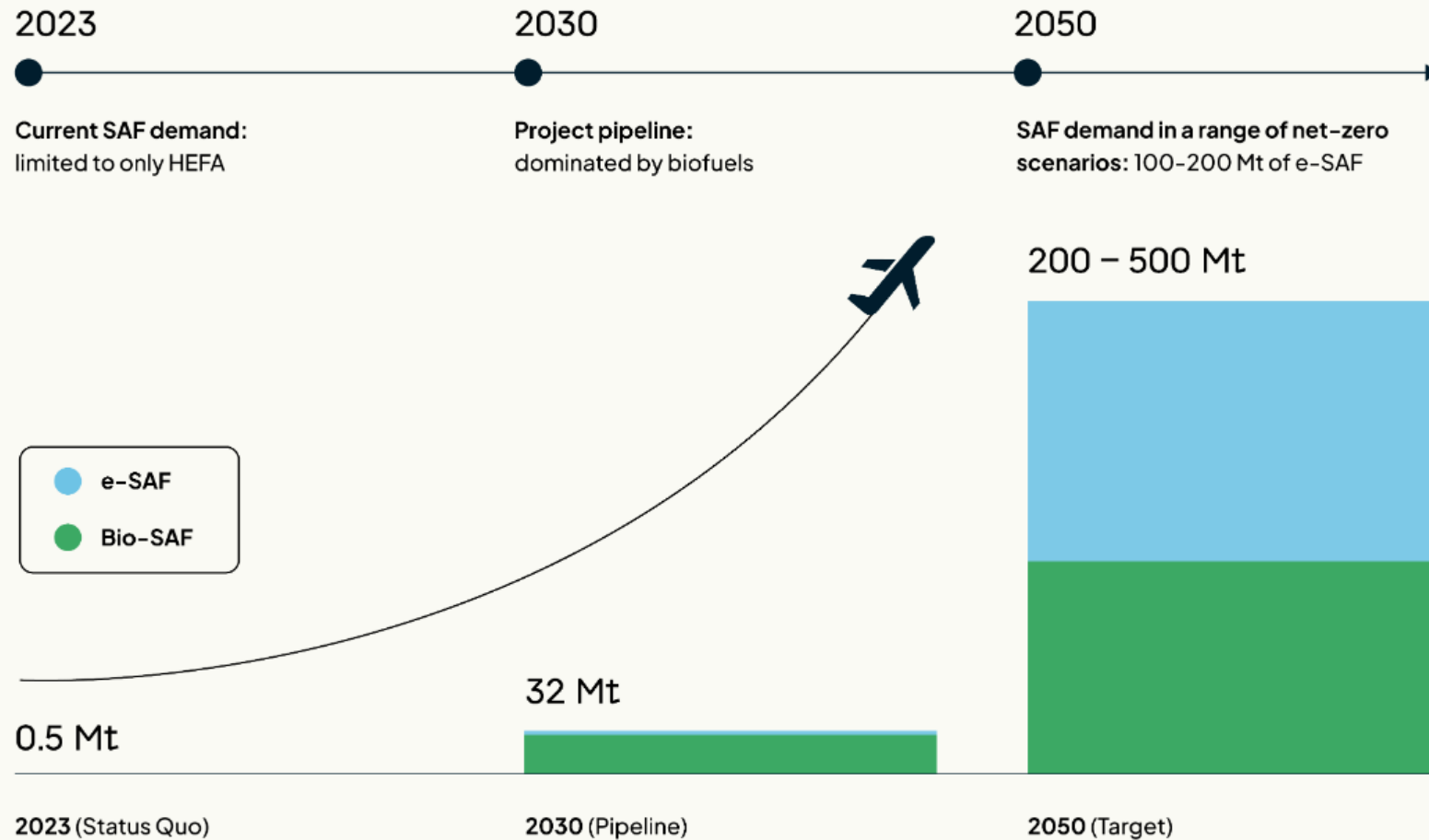
**Global SAF
pipeline**
vs net-zero
targets

**European
e-SAF
pipeline**

**Regulatory
support for SAF
in the EU**

**Barriers to Final
Investment
Decisions**

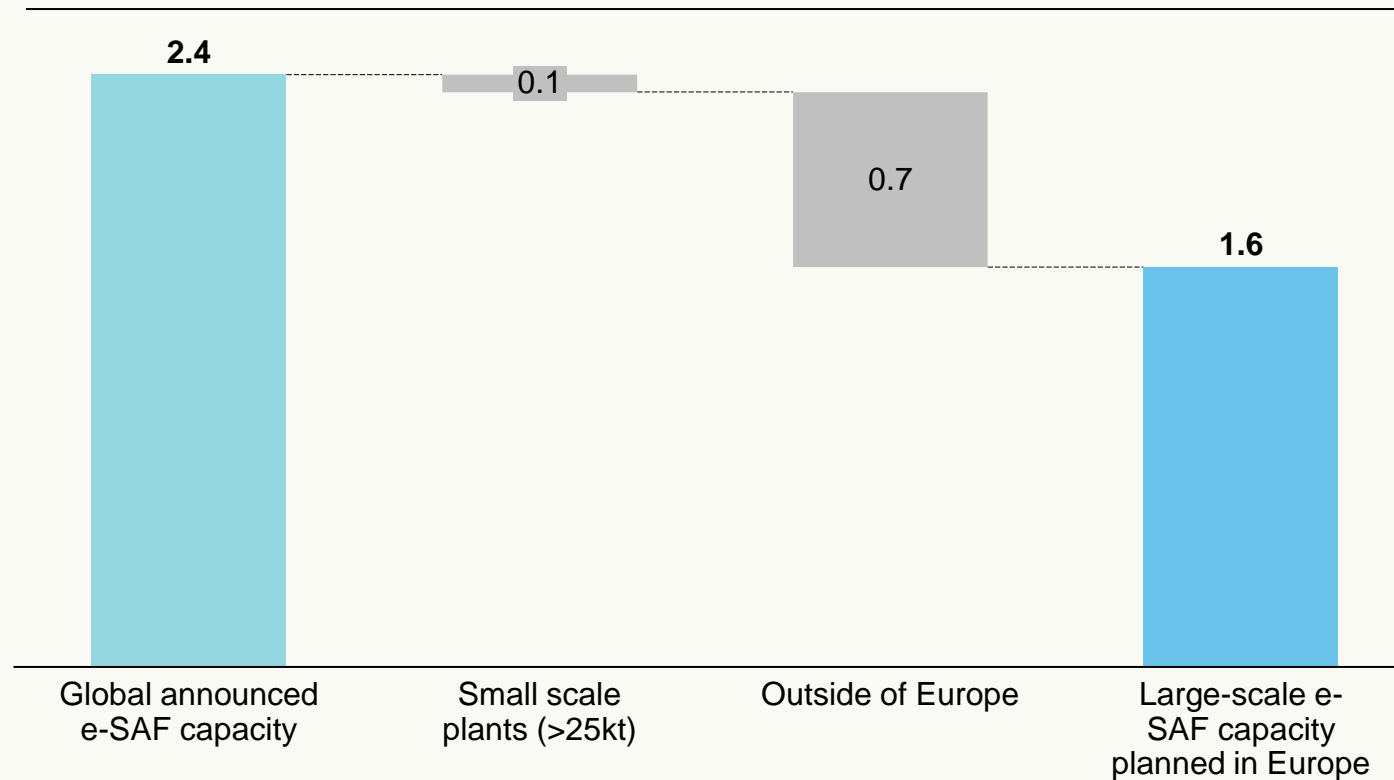
While 25-75% of the global SAF use by 2050 needs to come from e-SAF, the current SAF pipeline is dominated by HEFA.



1. IATA (2023) 2. Announced projects include projects that have not yet reached FID. HEFA: Hydroprocessed Esters and Fatty Acids.
 3. MPP (2022) Making Net-Zero Aviation Possible. The low-e-SAF scenario relies on 40% e-SAF (share on total SAF use) by 2050, the high-e-SAF scenario on close to 75% e-SAF.

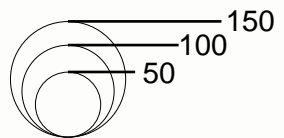
Two thirds of the globally announced e-SAF production capacity is planned in Europe.

Global announced-SAF capacity by 2030, Mtpa e-SAF

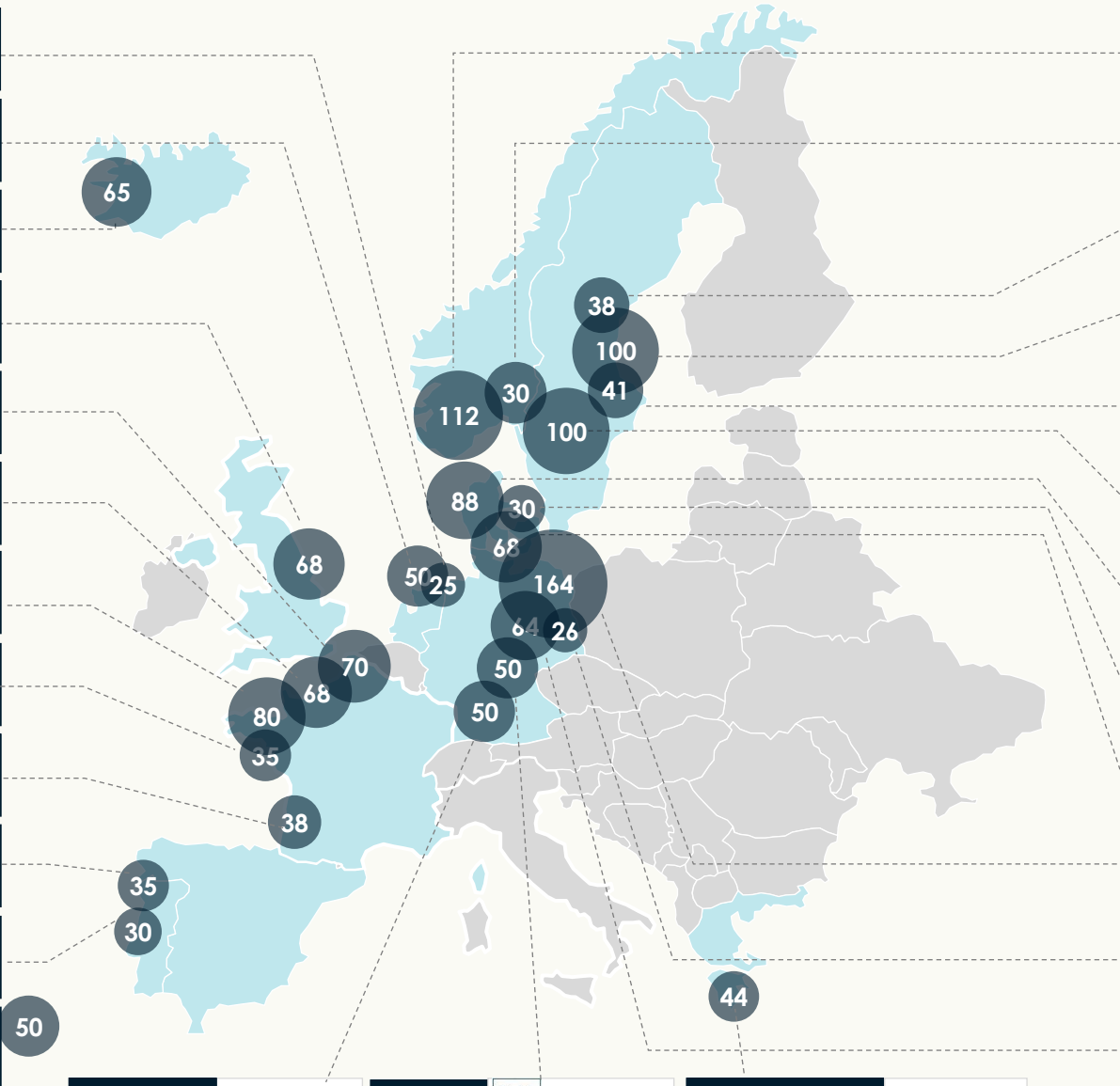


27 large-scale e-SAF plants (~1.6 Mt) in Europe announced

Legend: Capacity, kilotonnes of e-SAF per year



	Ineratec-Zenith Energy (2027)
	Synkero (2027)
	IdunnH2 (2028)
	Naboo (2029)
	Reuze (2028)
	KerEAUzen (2028)
	SAF+ / Lhyfe (2030)
	Take Kair (2028)
	BioTJet (2028)
	Smartenergy, Ren, Lipor (N/A)
	P2X – Portugal (2027)
Announcement of location and project partners expected by H1/2024	EGHAC (2029)



Source: Systemiq and MPP (2024), based on public announcements and press search.

Nordic Electrofuel 'E-fuel 2' (2029)	
Norsk e-Fuel 'Alpha' (2027)	
SkyFuelH2 (2028)	
BioÖstrand (2029)	
HySkies (shelved)	
HyX (2030)	
Fjord PtX (2028)	
Green Fuels for Denmark (2029)	
Endor (2027)	
HH2E (2030)	
Concrete Chemicals (2027)	
Jangada (2027)	

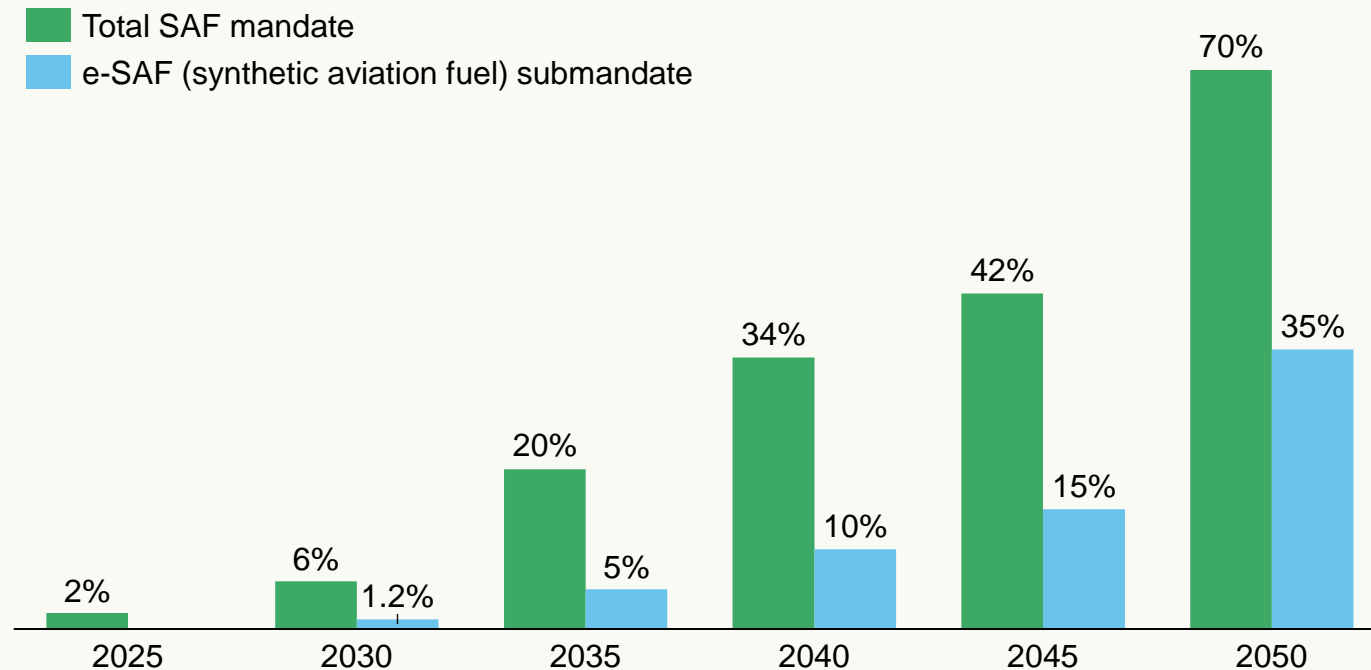
Notes: All projects plan to use biogenic CO₂. Some projects also plan to use point source CO₂ from cement or steel production. Map excludes projects <25 ktpa e-SAF capacity.

SkyNRG (2028)		Hykero (2028)		Dimensional Energy (N/A)	
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Expected start of operation

The EU has a comprehensive regulatory framework on SAF, but novel SAF production pathways (e.g. e-SAF) struggle to scale.

SAF blending mandate in the EEA, in %

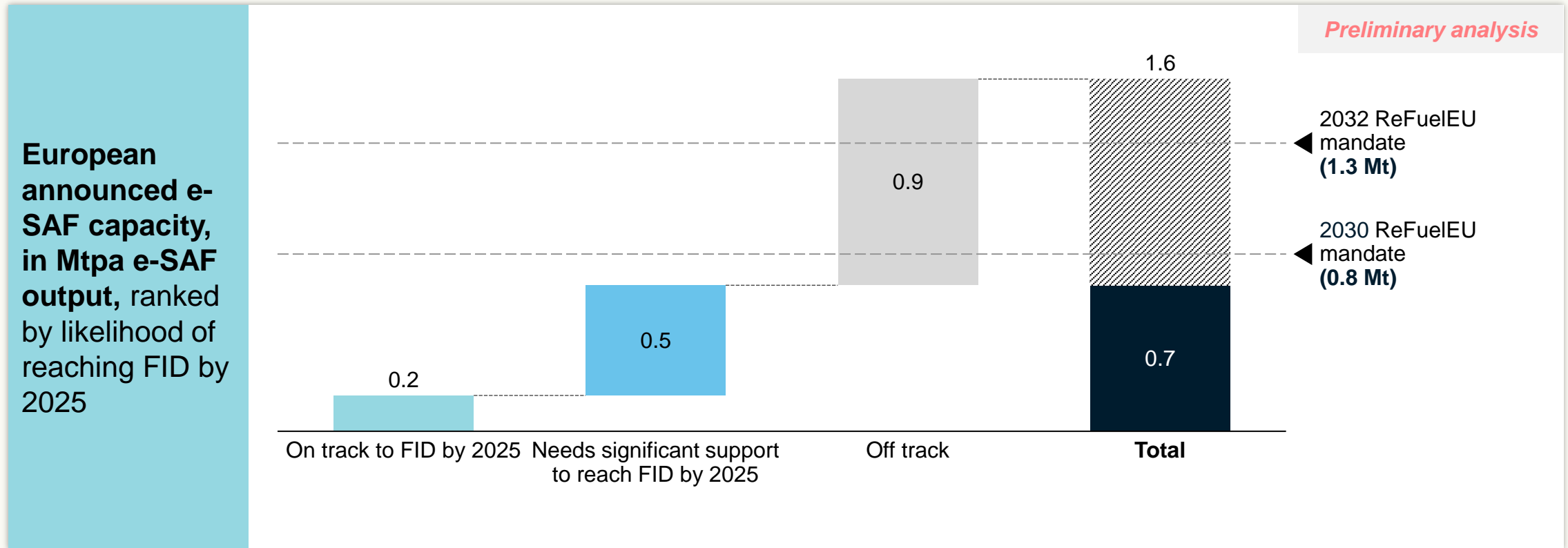


Public financial support

Non-exhaustive selection of public support mechanisms from the EU or Member States:

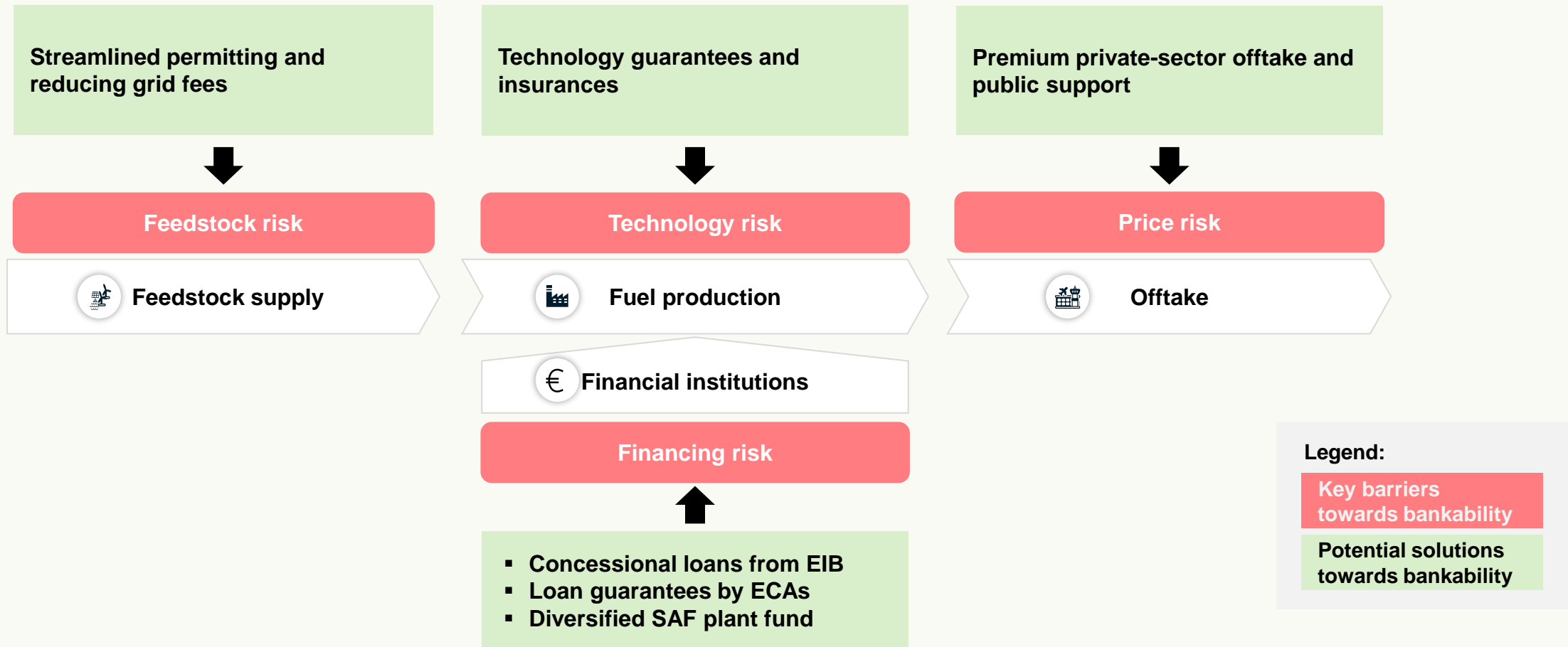
- **SAF Allowances:** 20 mn allowances (representing support of ~EUR 1.6 bn)
- **EU Innovation Fund:** EUR ~100 mn grants
- **European H2 Bank:** EUR ~3 bn
- **EU Catalyst Partnership:** EUR 820 mn
- **Invest EU / EIB low-interest loans**
- **National instruments** (e.g. H2Global)

The majority of the planned e-SAF production capacity in Europe is not on track to reach Final Investment Decision.



Notes: Planned e-SAF capacity only refers to e-SAF output and does not include byproducts such as e-naphtha or e-diesel/gasoline. If announcement does not state SAF fraction of total product output, a SAF share of 70% is assumed. Some plants are hybrid power and biomass to liquid plants (PBtL), for which the e-SAF share on the total SAF fraction is assumed as 50%, the rest being classified as biofuel. The European (EEA+UK) fuel consumption by 2030 is assumed as 67 Mt (from Destination 2050 report).
 Source: Press search. Non-exhaustive data, upsides possible. Data status: 8 Feb 2024.

Four main barriers prevent e-SAF projects to getting to FID but can be overcome by a combination of solutions.



Summary: e-SAF can improve the energy trilemma but needs to reach commercial scale by 2030 to unlock its cost-down potential and achieve the required production volumes for net zero by 2050.

Energy sustainability

0.5 Gt CO₂e abatement potential by 2050, while avoiding indirect land use change emissions and biodiversity loss

Energy affordability

Potential to become the **most affordable SAF** type in the long run; **40bn market opportunity** in Europe alone¹

Energy security

Europe will likely not be the best location to produce e-SAF at low cost, however, a certain level of **intra-European domestic production can improve supply security.**



Project SkyPower

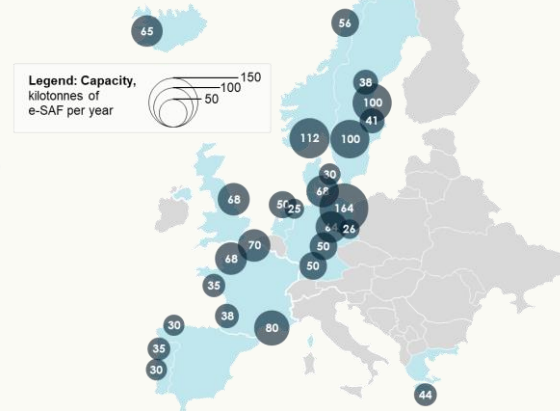
A CEO-led cross-value chain initiative to make e-SAF a commercial reality by 2030



What?

Paving the way for the first large-scale e-SAF plants in Europe to reach Final Investment Decision by end of 2025

~30 large-scale e-SAF plants (~1.6 Mt) in Europe announced



Who?

Led by 12 CEOs from across the European aviation value chain



10+ additional companies in working groups. Open for others to join

Powered by



Supported by



How?

Through a series of working group meetings and investment fora (at pan-European and country-level):

1. **Creating transparency around value chain economics**, key risks, barriers and solutions
2. **Raising the confidence of investors** to finance e-SAF projects
3. **Unifying the voices of the e-SAF ecosystem** behind a solution set required to create positive business cases for e-SAF projects

When?

May 2024 – Dec 2025



Thank you.

Reach us at: maximilian.held@systemiq.earth or
secretariat@project-skypower.org



Project
SkyPower

ArcadiaTM

eFuels



July 2024 SAF Webinar: Producing eSAF

Amy Hebert, CEO

Time is of the Essence

- Carbon emissions are a global issue
- We **cannot afford to wait**, now is the time for energy transition
- We need to decarbonize and eFuels are a key to this transition

Market Demand is Here

- We are **less than 6 years away from eSAF mandates** in the EU
- **Demand is driven** by mandate compliance and voluntary energy transition strategy
- Arcadia eFuels meets the market demand with one of the **largest scale and most advanced eSAF plants**
- **The world is relying on all of us!**

Building a cleaner future starts now



What are eFuels?

eFuels are considered Sustainable Aviation fuel but do not use farmland or use waste oils

Fossil Fuels



CRUDE OIL
BASED



NATURAL GAS
BASED

Sustainable Aviation Fuel (SAF)



BIO FUELS
Transesterification
Alcohol to Jet



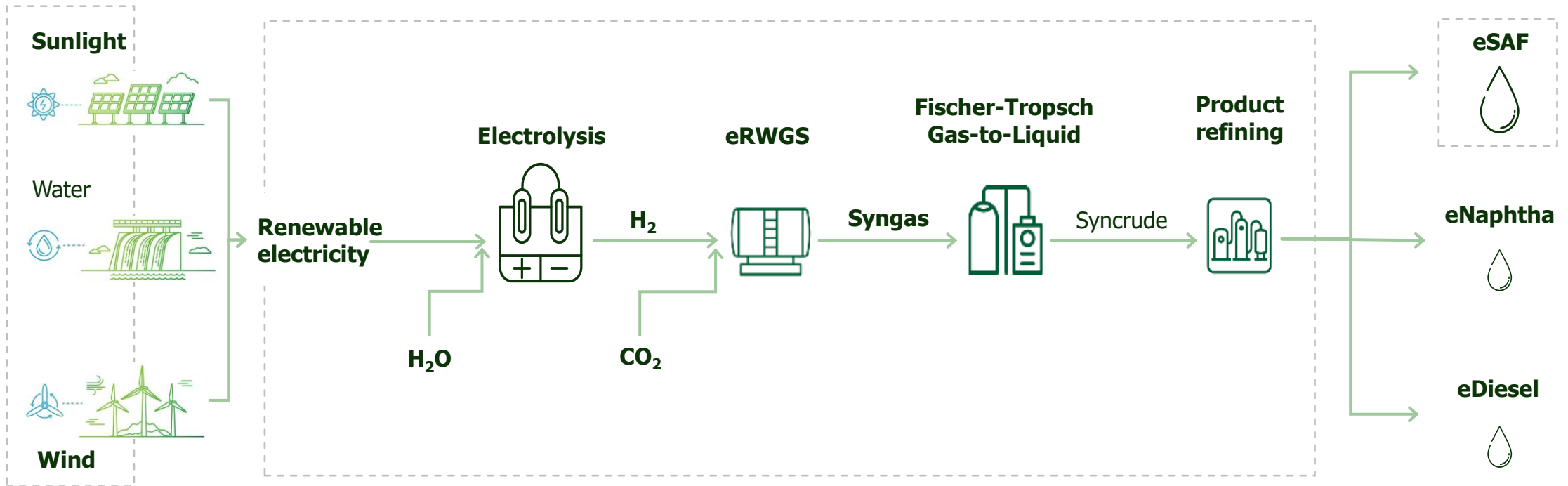
RENEWABLE FUELS
HVO; Hydrotreated
vegetable oil or other
waste feedstocks



eFUELS produced
from water and
captured carbon



eSAF Production Process Overview



Innovative integration of proven technology building blocks

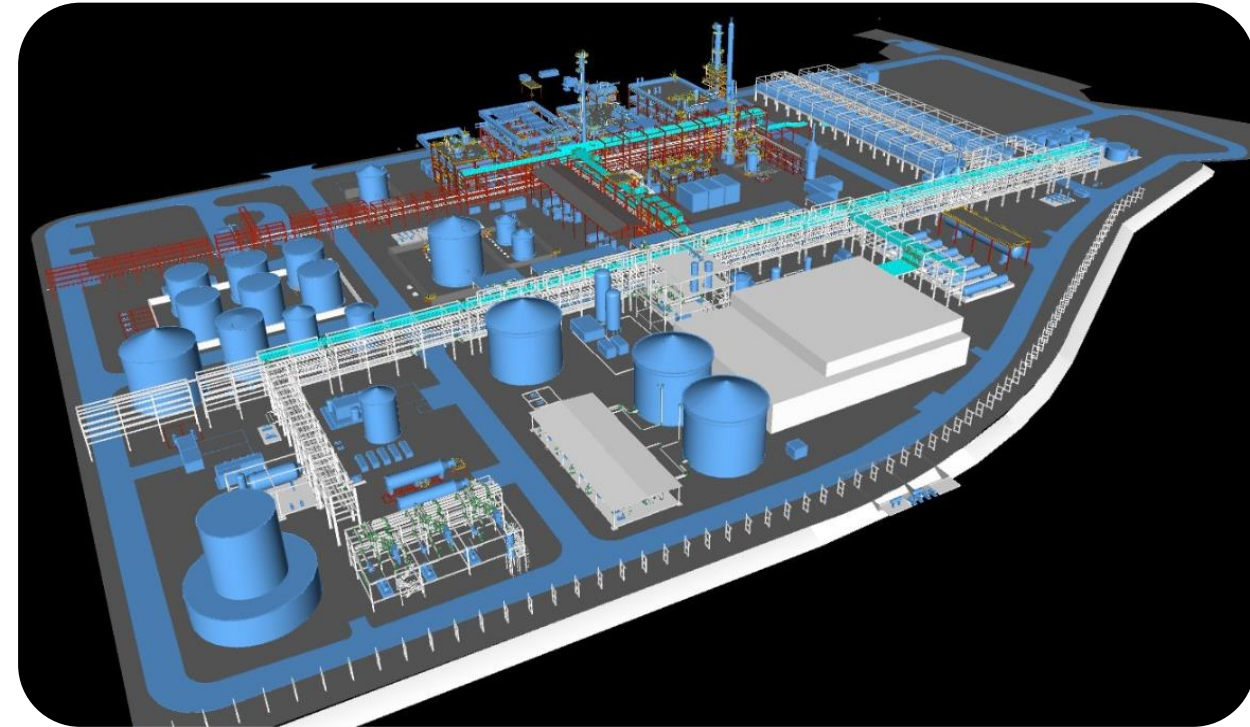
About Arcadia eFuels

- Pure-play eFuels (**eSAF**, eDiesel, eNaphtha) developer and operator
- Three projects underway in **Denmark, UK** and **USA** with others in the queue
- Highly capable **international team** with **extensive GtL project**, operating, marketing experience
- “Design, build and operate”; standardized commercial scale plant design (**80 KT/yr**)
- Innovative design leveraging **proven technology**



Project ENDOR (Vordingborg, Denmark) Highlights

- **Fully electrified** commercial scale eFuel/eSAF
- Will **reduce CO2 emissions by 260 KT/year**
- Raw Materials are **renewable electricity, biogenic CO2 and sea water**
- Project size:
 - **80 KT eFuels/year**
 - **360 MW substation**
 - **280 MW electrolyzer**



Project ENDOR Status

- **Completed FEED** with Technip Energies and Hitachi
- **Working towards FID** and Financial close with BNP Paribas as our financial advisor
- **Finalizing** extensive **project documents**, equity and debt commitments as well as govt funding and support
- 3+ year construction; **Product to market in 2028**

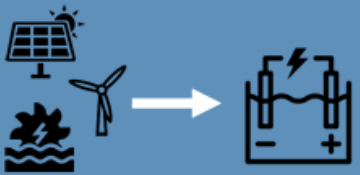




Market Challenges

- RFNBO compliance
- Capital costs and fully wrapped lump sum EPC
- The green premium
- Project Finance



Challenge: RFNBO Compliance

Options overview

	1. Direct connection 	2. Grid connection 			
		(2) >90% RES	(3) <18 gCO ₂ eq/MJ	(4) Imbalance settlement period	(5) Electricity from the grid with further requirements
Additionality +	✓	✗	✗	✗	✓
Temporal correlation 	✗	✗	✓	✗	✓
Geographical correlation 	✗	✗	✓	✗	✓
Renewable PPA 	✗	✗	✓	✗	✓

Challenge: EPC LSTK (Lump Sum Turn Key)

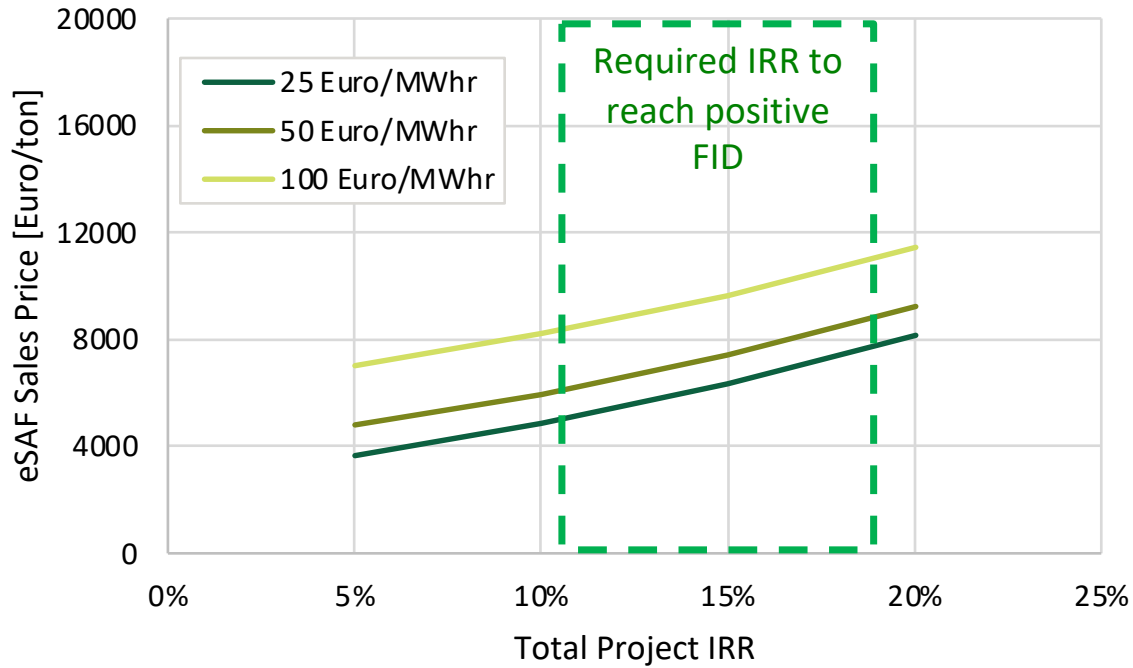
- Banks and ECA's requiring LSTK EPC contracts
- EPC's not willing to take risks for LSTK
- If an EPC will do a LSTK, then will charge 15-20% premium

**LSTK increases capital significantly;
could make some eSAF projects
unaffordable**

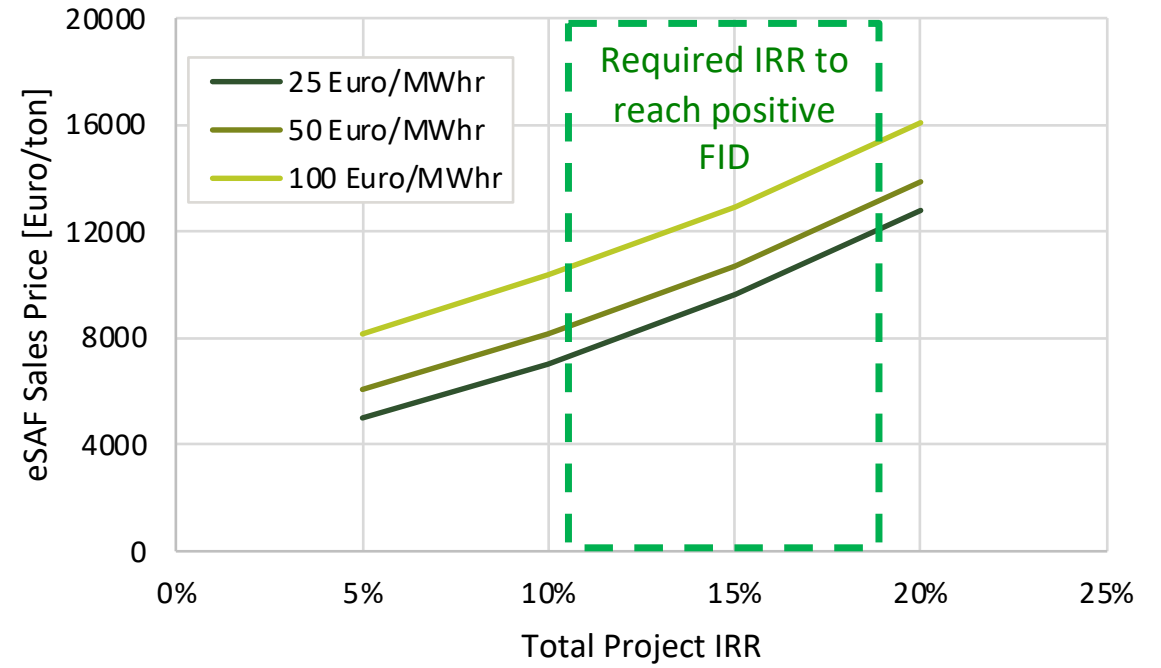


Generic Business Case eFuels Project

Scenario 1: Capital Costs of 1 Billion Euro



Scenario 2: Capital Costs of 2 Billion Euro



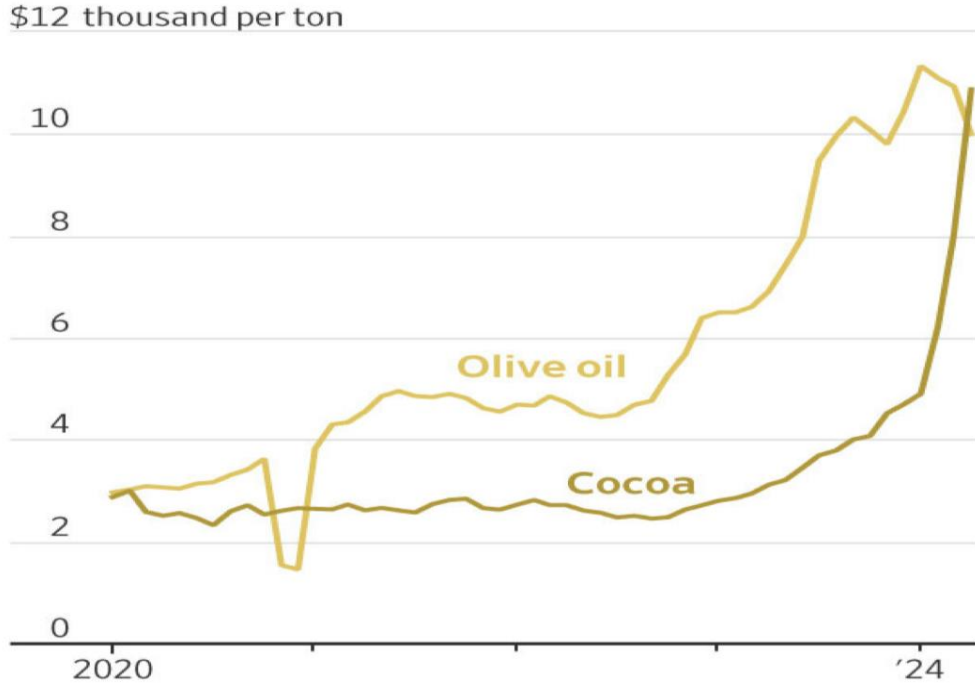
Any pathway to eSAF will be capital intensive (1B – 2B EUR)

6 - 16x costs above fossil kerosene

Challenge: Green Premium

- Mandates for drop in fuel
- Incentives to bridge green premium
- Debt support at low costs
- Revenue certainty

Climate Change is far reaching: Causing everyday food items to increase



Source: St. Louis Fed

Climate change is significantly affecting crop pricing



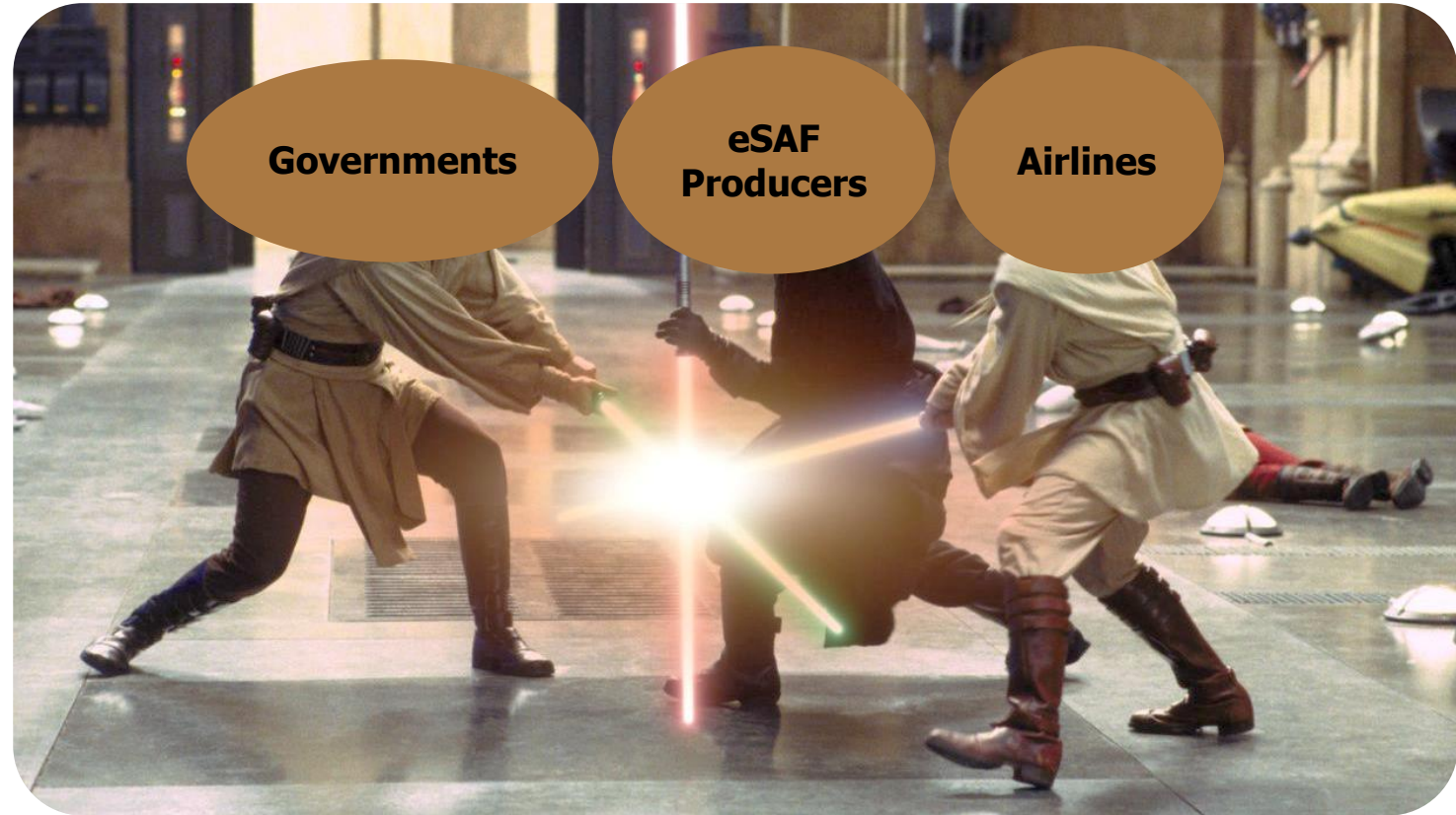
Challenge: Project Finance

- Numerous project documents needed
- Fully binding long term offtake and raw material agreements
- Equity Raise Process
- Debt and ECA Raise Process



Summary

- No shortage of Challenges
- Need to work together to solve
- Time is of the essence



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Sustainable Aviation Fuel

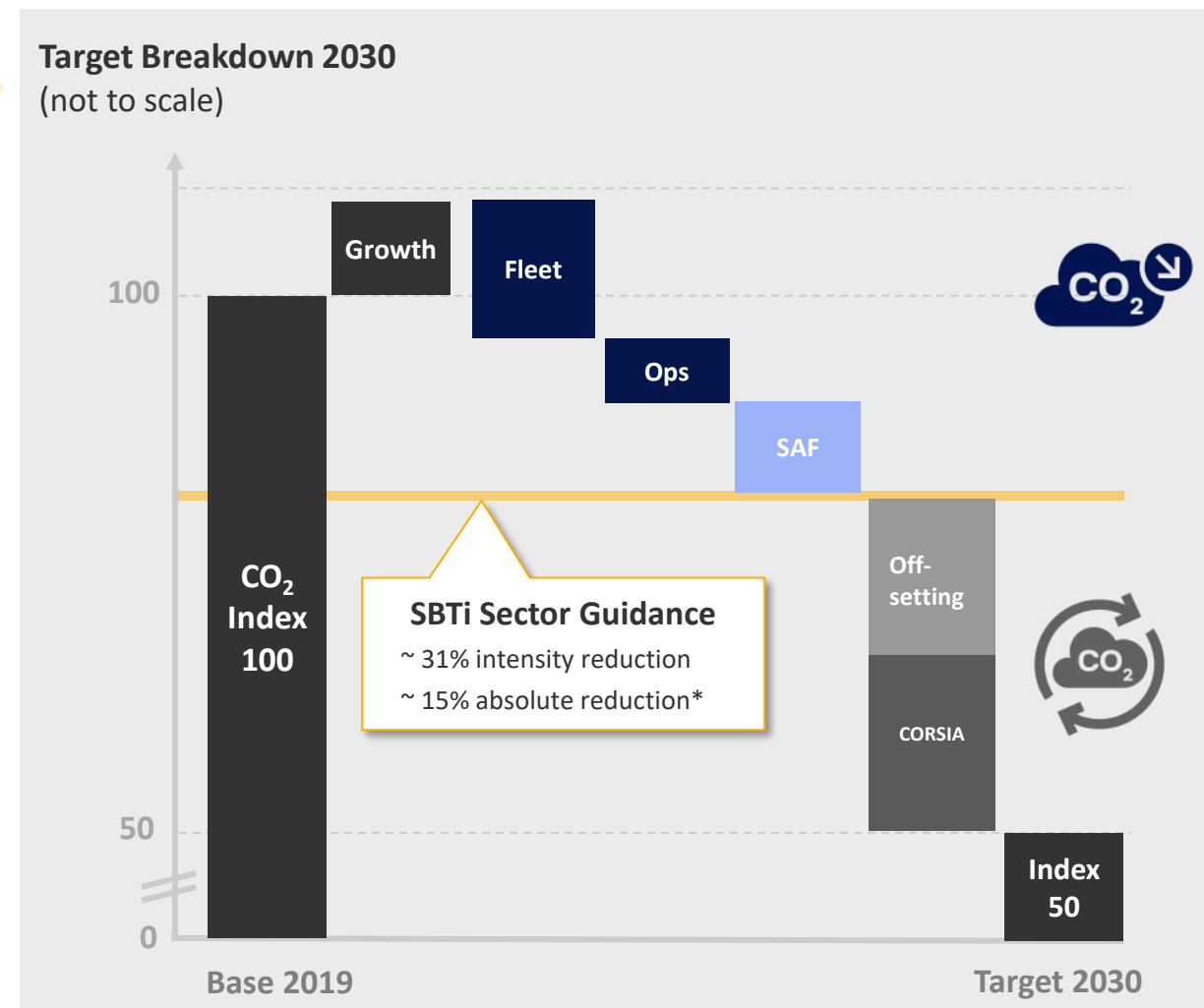
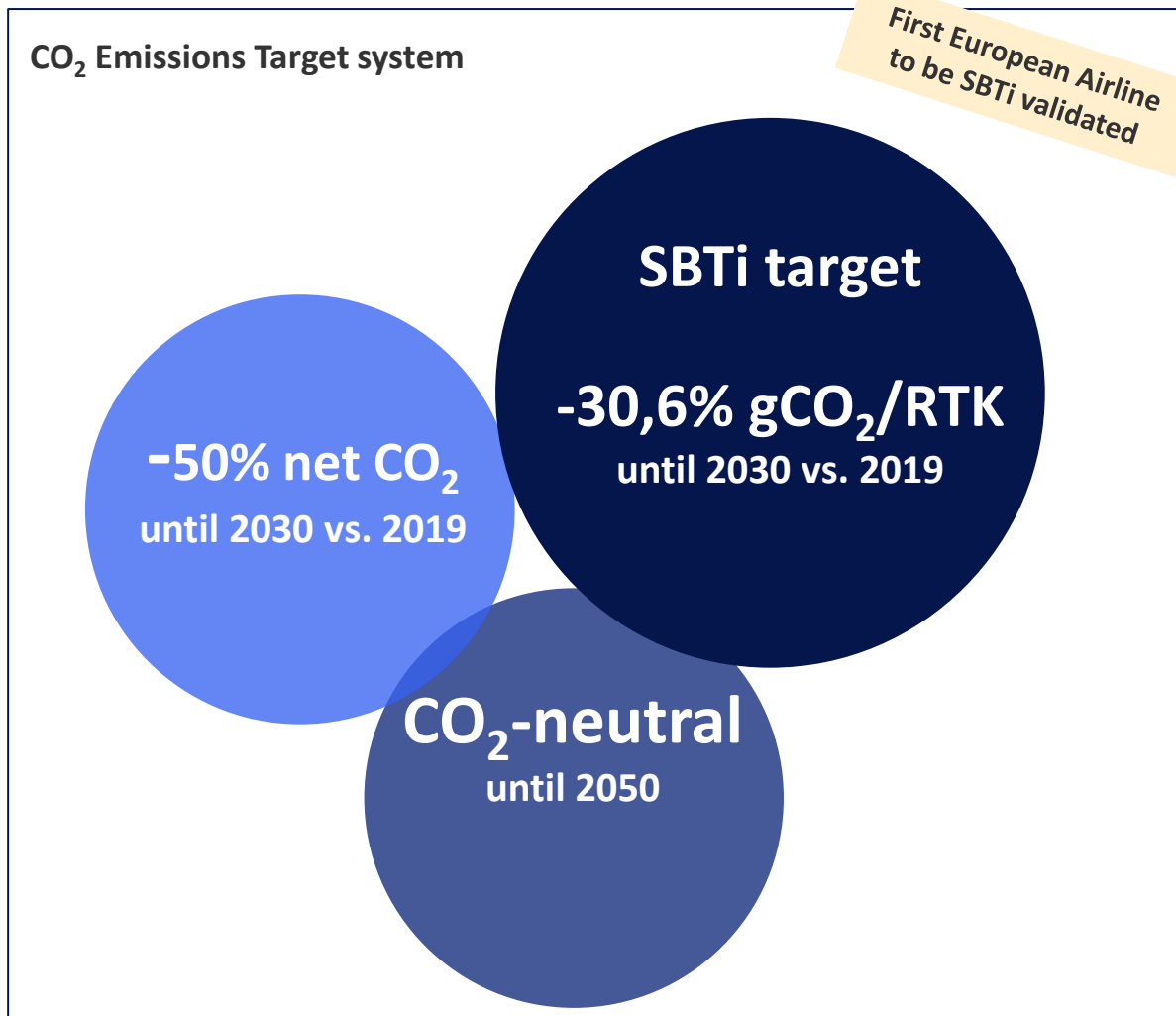
How does Lufthansa Group deal with it?

July, 11th 2024

Jan Pechstein, FRA CE

Internal

Background: SAF will be required to achieve Lufthansa Group's CO₂ mitigation goals



*) Based on CAGR forecast

Market view: SAF uplift will be driven by regulation and voluntary demand

Mandates








-
- Fuel suppliers must blend SAF into jet fuel
 - Besides EU members also other countries investigate the introduction
 - **Challenge:** Preserve level playing field among airlines

Voluntary



-
- Customers ask airlines to use SAF on their flights
 - Mainly driven by corporates with CO₂ reduction targets or SAF targets
 - **Challenge:** Viable product portfolio and “claimable” benefit

EU mandate: Jet fuel at EU airports will contain 2% SAF from 2025

<p>Suppliers to ensure defined SAF share in EU jet fuel</p> 	<p>SAF share</p> <ul style="list-style-type: none">2% 20256% 203020% 2035 	<p>Supersession of national mandates (still pending)</p>
	<p>Submandate for SYNFUEL from 2030</p> 	<p>RED compliant feedstock</p>
<p>Flexibility mechanism to avoid complex physical supply</p>	<p>Increasing fuel expenses for airlines</p> 	<p>Competitive distortion especially for long-haul</p>



Voluntary demand: A broad range of products increases customer involvement

Private customers (B2C)

BOOKING // INFLIGHT // POST FLIGHT

Deep Integration

Travel ID on the fly

Miles & More (Mindful flyer)

Green Fares Europe

Travel ID post-flight

Corporate customers (B2B)

SAF AS PACKAGE

Partner Plus Benefit

Bulk deals (incl. Charter)

Corporate Value Fund

FLIGHT-RELATED SAF

(Sustainable) Corporate Value Fares

AWB (Cargo only)

Scope 3 mitigation certificate

Technology: Only one conversion path is available at industrial scale today

Sustainable aviation fuel (SAF)

Biofuel

Synfuel



Oils and Fats



Sugar and Starch



Wood and Straw



Electricity



Sunlight

*only scaled
process today*

Scope of involvement: The adequate role of airlines in the SAF supply chain is yet to be determined

„supply follows demand“

Short-term offtake

Purchase agreement for 1-3 years
or purchase on spot market

Flexibility vs. limited choice of
technology and feedstock

Major sourcing concept for most
airlines

„supply could fall short“

Long-term offtake

Purchase agreement for a period
of 10-20+ years

Lock-in vs. choice of technology
and feedstock (+ reliable supply)

Multiple examples across the
industry

Vertical integration

(Co-)Investment in production
facility linked to supply volume

Technology risk and lock-in vs.
transparency and reliable supply

Very few examples of airlines
investing in production facilities

*Do not mistake for
SAF ventures*

SkyFuelH2



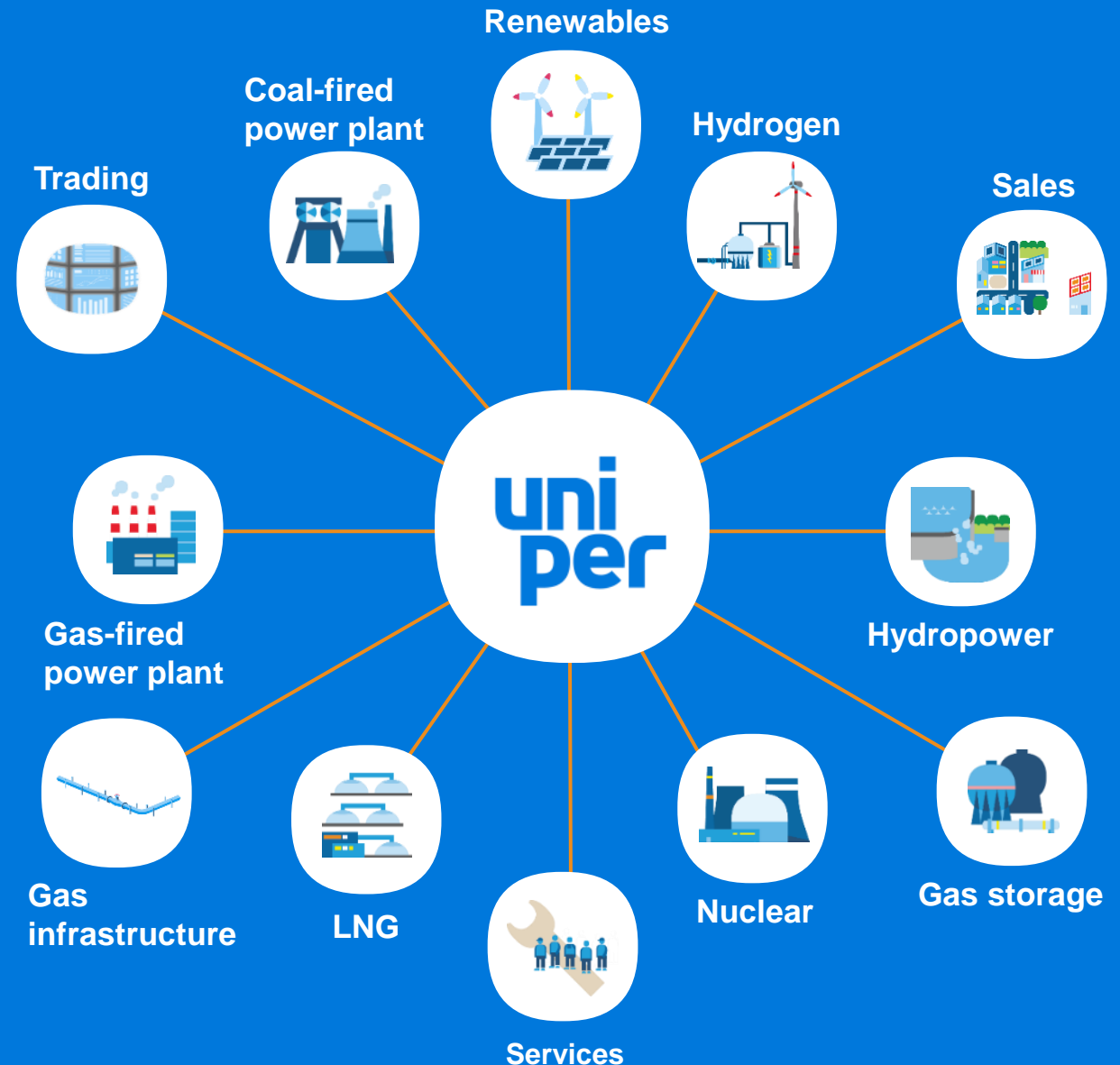
uni
per

Co-financed by



Uniper at a glance

- **7,000 employees** ensure security of supply in Europe
- Active in more than **40 countries**
- ~ **22.5 GW** generation capacity
- Gas portfolio consisting of roughly **200 TWh**
- **€6.3 billion** adjusted EBIT (2023)
- Entire business to be carbon-neutral by **2040**
- Investing **>€8bn 2023-2030** in growth and transformation



SkyFuelH2: A fully integrated industrial sized SAF (75 kt) + Naphtha (15 kt) production facility, developed by Uniper



Established technologies

Feedstock availability

Low GHG footprint

RED2 compliance

Global scalability

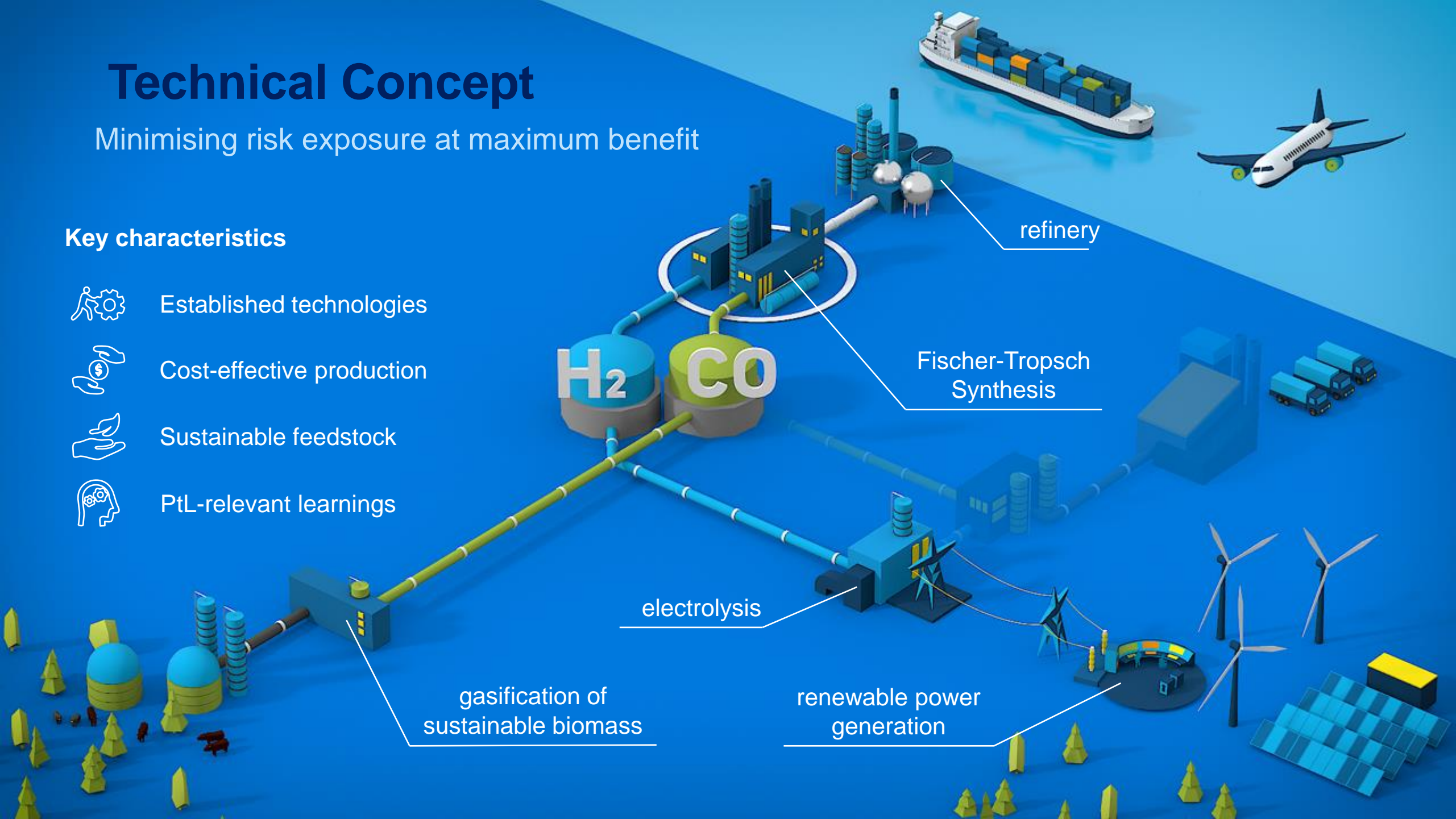
Resource efficient process

Technical Concept

Minimising risk exposure at maximum benefit

Key characteristics

-  Established technologies
-  Cost-effective production
-  Sustainable feedstock
-  PtL-relevant learnings



About SkyFuelH2

Highly innovative

SkyFuelH2 is a highly innovative industrial project by Uniper which aims to establish one of the first production facilities for sustainable aviation fuel

Green hydrogen and biogenic carbon

The ambition is to use a processing technique called Fischer-Tropsch at industrial scale to produce sustainable aviation fuel by combining green hydrogen and biogenic carbon

Substantial volumes

With this technology, SkyFuelH2 could provide the aviation industry with the equivalent of 8% of Swedish domestic aviation's yearly fuel consumption with a sustainable alternative

Accelerating the climate transition

SkyFuelH2 is more relevant now than ever. Not least considering the global decisions to start phasing out fossil fuels, which leads to a need for accelerating the transition to sustainable alternatives



For further questions, please contact
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SKYNRG

The role of SAF Certificates in reducing carbon footprints and building the SAF industry



SKYNRG IS A PIONEER IN SUSTAINABLE AVIATION FUEL



We develop SAF capacity and partner in sourcing SAF with third parties



We supply SAF to aircraft operators



We provide SAF solutions for corporate- and individual travelers



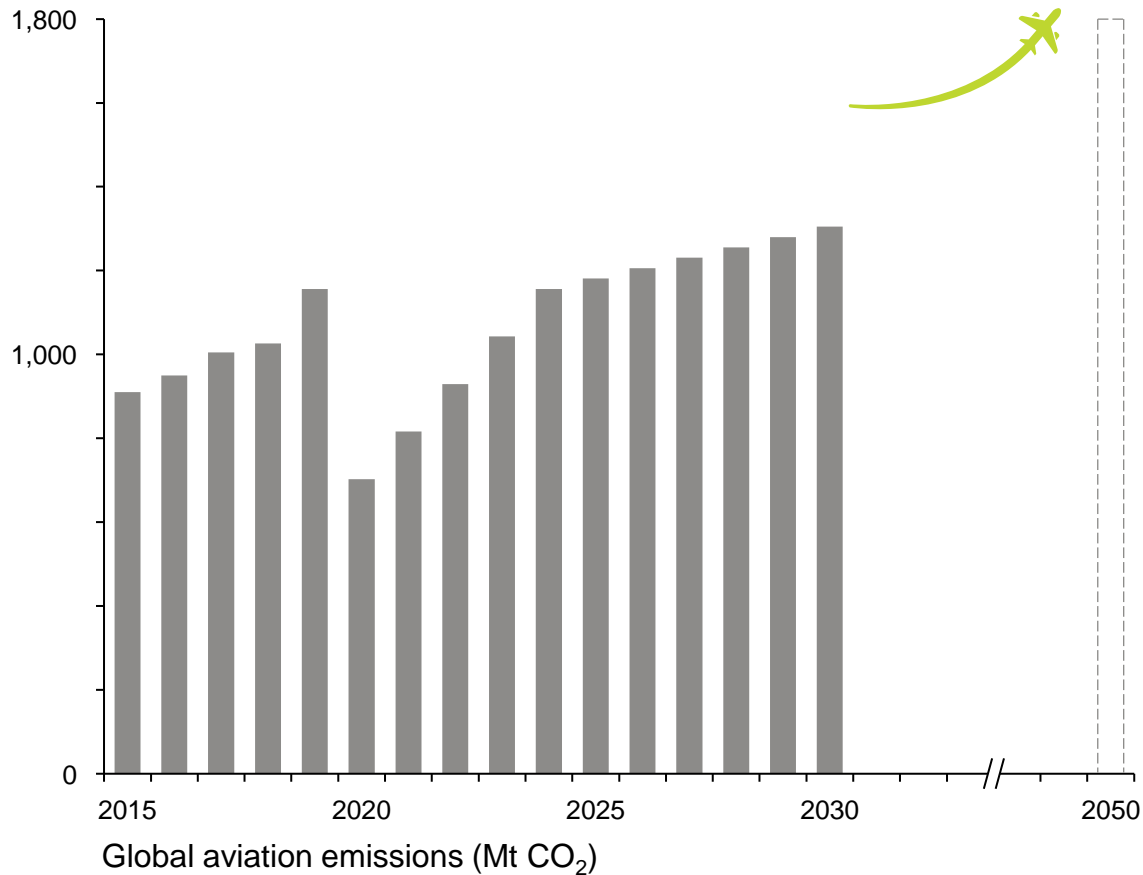
We provide advisory services on SAF



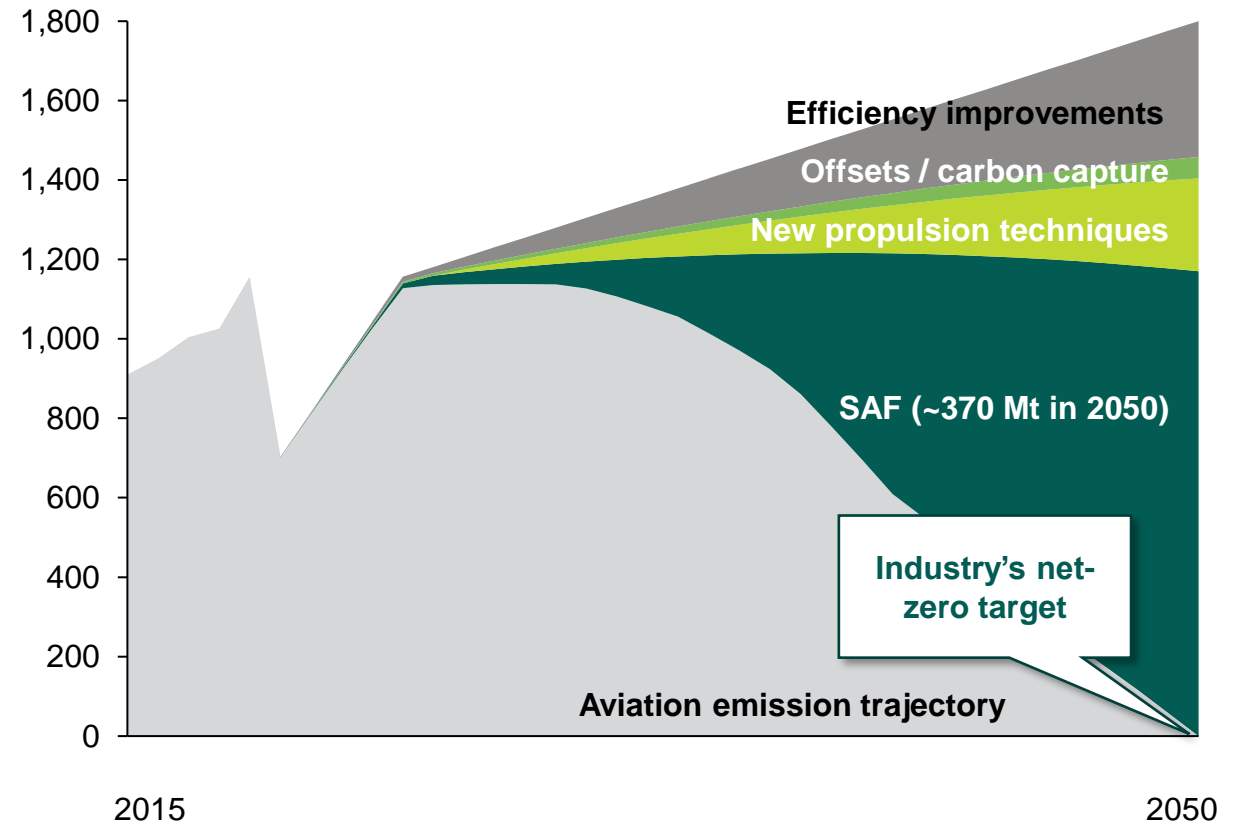
We are recognized as a sustainability leader

WHY SAF?

Without reduction efforts, global aviation emissions can grow to 1.8Gt by 2050

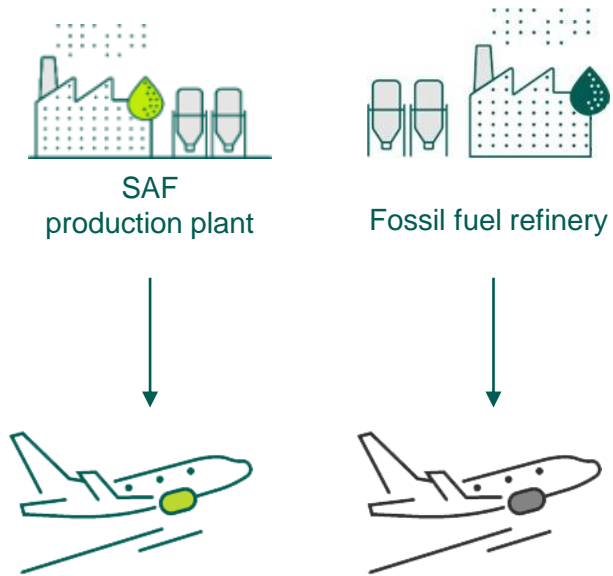


SAF is a major lever to achieve the industry's net zero targets

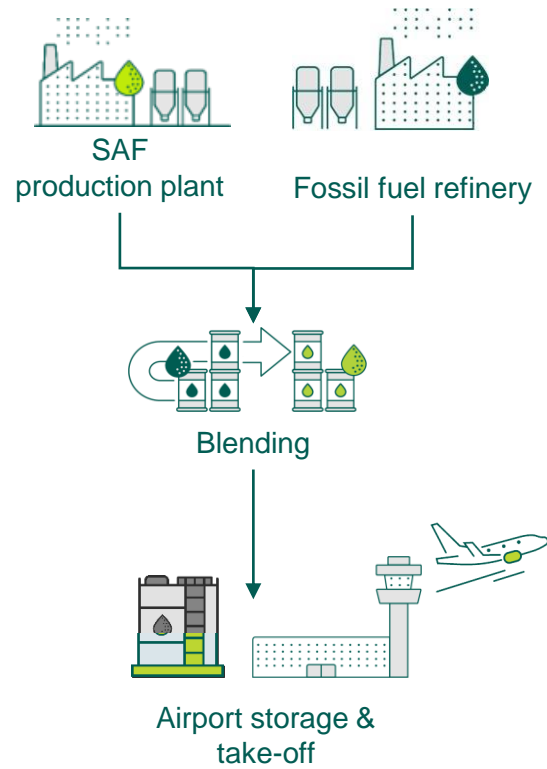


THERE ARE THREE MAIN WAYS TO SUPPLY SAF AND ITS BENEFITS

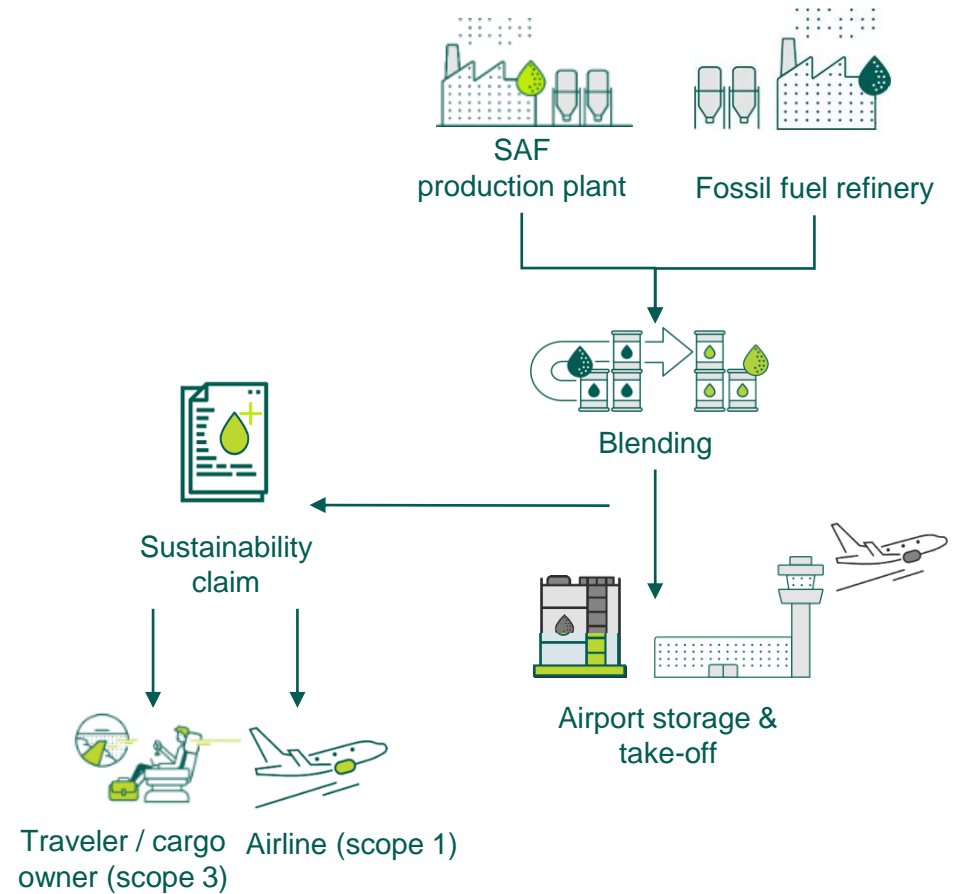
1. Physical segregation



2. Mass balance

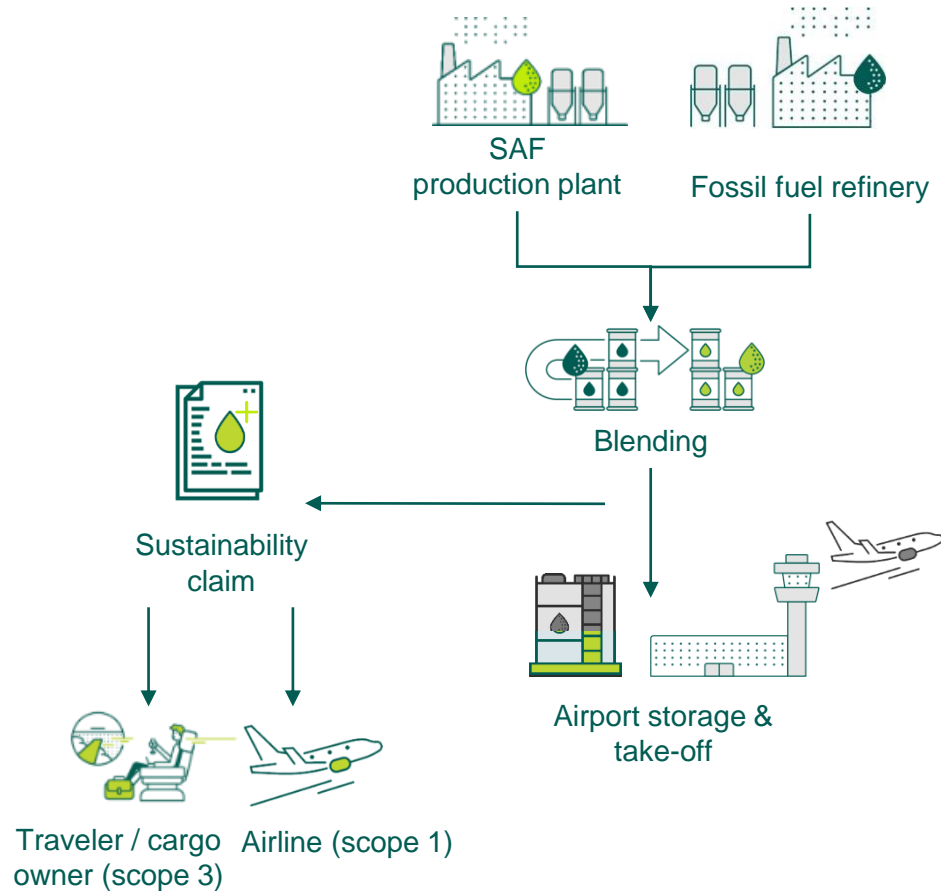


3. Book & claim



Note: simplification of processes

WHY BOOK & CLAIM?



Industry

- Efficient supply chain:
 - Reduces cost
 - Reduces supply chain emissions
- Location-independent
- Increases the market for SAF producers → faster scale-up

Airlines

- Source SAF efficiently and independent from location
- Overcome infrastructure challenges
- Share sustainability benefits with customers willing to pay a premium
- Ability to source smaller volumes

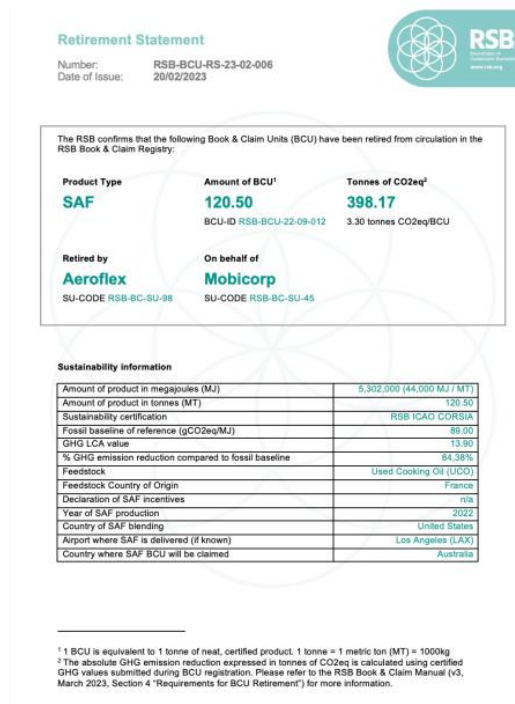
Corporates

- Demonstrate market demand and support SAF industry growth
- Achieve carbon reduction targets
- Overcome limitation of SAF availability with all airlines
- Source efficiently

SAF CLAIMS CAN BE USED FOR GHG ACCOUNTING AND REPORTING



SkyNRG SAF Claim documentation and audit certification



Example BCU (Book & Claim Unit) from RSB registry¹

Deliverables

- Transparency over the supply chain of custody
- GHG disclosure
- Sustainability certifications
- Feedstock specifications

Third-party auditing

- Prevent double issuance of claims
- Prevent double use of claims

Accounting and reporting guidance available

- RSB Book & Claim Manual¹
- WEF CST SAF Policy Toolkit²

QUESTIONS?

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